



TODS

M E E T I N G

THOMPSON OKANAGAN
DENTAL SOCIETY

OCTOBER 22 - 24, 2026 • KELOWNA, BC

PRELIMINARY PROGRAM



HEAPS & DOYLE

Your practice has more than one future.

We help with every one.

At Heaps & Doyle, we do more than broker deals.

We support your entire journey — whether you're preparing to sell, ready to scale, or building the practice you've always pictured.

Practice Transitions

Expert valuations and a national network of qualified buyers.

Growth Services

Digital, SEO, and marketing strategies built specifically for dental practices.

Associate Placement

The right people, matched to the right practice.

Professional Coaching

Guidance that turns good practices into great ones.

SPECIAL OFFER: Get **\$1,500** off evaluations and **10% off** our other services!



TODS
MEETING

THOMPSON
OKANAGAN
DENTAL
SOCIETY

The Thompson Okanagan Dental Society's Annual Meeting is the second largest annual dental meeting in British Columbia with registration totals of over 1,000 dental professionals. The TODS Meeting is held in October at the Delta Grand Okanagan Resort in Kelowna, British Columbia.

Discover more at todsmeeeting.com



Peters Wealth Management & INSURANCE SOLUTIONS

Secure Your Future



INSURANCE • GROUP BENEFITS • WEALTH MANAGEMENT • RRSP/TFSA/PPP/IPP • TRANSITION PLANNING
CORP WEALTH EXTRACTION • RETIREMENT PLANNING • TRUST ESTATE PLANNING

WILLIAMPETERS.CA • 250.718.3030

Complimentary needs analysis for all TODS Meeting attendees.



TODS
MEETING

CONTENTS

6	welcome	TO THE MEETING
7	fundraising / bursary awards	
8	meeting information	
9	thank you	TO OUR SPONSORS
10	program	THE MEETING AT A GLANCE
14	speakers	PROGRAM INFO AND BIOS
14	Ms. Kristin Burdge	
	Dr. Lovedeep Randhawa	
15	Mr. Kevin McAuley & Mr. Moe Elbana	
	Mr. Brian Lee	
16	Ms. Savannah Koran, Mr. James Scott &	
	Dr. Devnam Mangat	
17	Ms. Rose Keeler & Mr. Robert Morris	
18	Dr. Karen Bopp & Ms. Kayla Ragosin-Miller	
	Ms. Beth Parkes & Ms. Kerry Lepicek	
19	Mr. Blair Desjardins & Mr. Tavis Schwingboth	
20	Ms. Anna Louise Tolan	
	Ms. Kerry Lepicek	
21	Dr. Gaurav Krishnamoorthy	
22	Dr. Christopher Ward	
	Dr. Diwakar Kinra	
23	Dr. Rana Tarzemyan	
26	Dr. Jessica Metcalfe	
27	Mr. Blair Desjardins & Mr. Tavis Schwingboth	
	Ms. Jenny Greenwood	
28	Dr. Reza Nouri	
	Dr. Patti-Anne Jones & Ms. LaVonne Keal	
29	Ms. Martha Szczepulski	
	Dr. Jag Kaile	
30	Dr. Christopher Ward	
	Okanagan College Alumni	
	BLS CPR Workshops	
31	Dr. Diwakar Kinra	
	Ms. Avery Thatcher	
32	Ms. Anna Louise Tolan	
	Dr. Effie Habsha	
33	association luncheon meetings	
34	Ask the Expert: Dr. Shireen Dhanani	
35	Maximizing Practice Value	
36	What's the Big Deal?	
38	MANI Enters the Canadian Market	
39	Mind the Gaps	
40	Simplifying a Complex Process	
41	Regular Checkups	
42	buyers' guide	
46	advertisers' index	

TODS MEETING PRELIMINARY PROGRAM AND BUYERS' GUIDE 2026

Produced for the
Thompson Okanagan Dental Society by

DEL Communications Inc.
Suite 300, 6 Roslyn Road
Winnipeg, Manitoba R3L 0G6
www.delcommunications.com



CEO and Publisher: David Langstaff
Managing Editor: Tammy Schuster
tammy@delcommunications.com
Sales Manager: Dayna Oulion
1.866.424.6398
Advertising Sales:
Gary Seamans

Art Direction and Design: Stan Michalak



TODS | THOMPSON OKANAGAN
DENTAL SOCIETY

Thompson Okanagan Dental Society
Phone: (250) 833-9249
E: info@todsmeeting.com
W: www.todsmeeting.com

TODS Board of Directors 2026
President: Dr. Derek Pollard
President-Elect: Dr. Rick Mehta
Secretary-Treasurer: Dr. Kristy Chu
Director: Dr. Puneet Brar
Director: Vacant

TODS Fundraiser
Fundraising Chair: Ms. Gayle Faigan

2026 TODS Meeting Committee
Dr. Jillian Belbin - Executive Director
Ms. Alison Hall, CDA
Ms. Lane Shupe, CDA, CMP

©2026 DEL Communications. All rights reserved. The contents of this publication may not be reproduced, in whole or in part, without the prior written consent of the publisher and the Thompson Okanagan Dental Society. Products included in the Thompson Okanagan Dental Meeting Preliminary Program and Buyers' Guide 2026 do not constitute an endorsement by the magazine or its staff.

Printed in Canada



Banking for Dentists.

Understanding the specific needs of your **business is our business.**

Products and services tailored to help you and your practice get the most from your banking journey.

Explore TD's specialized financing programs. We can help you start, grow, or invest in a practice.

We specialize in delivering customized banking solutions - delivered with exceptional attention to service.



THOMPSON OKANAGAN
DENTAL SOCIETY

Proud Gold sponsor of the Thompson Okanagan Dental Society annual general meeting.



Tammy Rea
Regional Manager, Professional Banking
(604) 613-1789
tammy.rea@td.com



Michael Antoniak
Senior Account Manager
(250) 448-8638
michael.antoniak@td.com



TODS
MEETING

WELCOME

Welcome to TODS 2026! Our TODS Conference planning team has crafted three days of learning and fun for you-with highly respected speakers from across North America, a sold-out exhibit floor open Thursday evening and all-day Friday, new hands-on workshops, numerous social events including our TODS fundraiser and our ever-popular Friday trade-show reception, the delicious food TODS has become known for, and more!

For those of us in B.C., we know that learning may feel different this year with the new Quality Assurance Program (QAP) set out by the BCCOHP, and some of you may be unsure how to approach your continuing professional development (CPD) requirements. Under the modernized QAP, all oral health professionals licensed in B.C. are expected to engage in ongoing professional development/learning, despite no longer being required to report a set number of credits or hours.

Take a look at our CPD section on page 8 for more details. We've included a proof of attendance form in your registration package to fill out and submit when you complete your Component A reporting. For more information on the QAP, visit <https://oralhealthbc.ca/practice-resources/quality-assurance/>.

We kick things off Thursday night with our "TODS Featured Speakers" and "Supplier Showcase" events from 4:00pm-9:00pm, and our exhibit hall is open 5:00pm-7:00pm. **Please register for the supplier showcase events on our website to ensure you have a seat.** Come by the registration desk Thursday (3:00pm-8:00pm) to pick up your registration package before the crowds Friday morning. We open our Supplier Showcase events and exhibit floor Thursday night to all dental professionals, not just TODS registrants.

Grab a coffee or tea and a light snack when you arrive at our new "Bakery Bar" Friday morning and "Donut Wall" Saturday morning (limited quantities of food available). Come early so you don't miss out. Lunch is served Friday and Saturday; be sure to stay and enjoy the delicious menu the chef has created for you. And, join your team, your colleagues, and our exhibitors for drinks and tasty appetizers Friday from 4:00pm-6:00pm at our trade show reception.

Our registration desk is open Friday 7:30am-6:00pm, and Saturday 7:30am-1:30pm. Lectures and workshops run 8:30am-4:30pm on Friday and 8:30am-12:00pm Saturday. Plan to attend events put on by your Associations, and dentists - join us Saturday at 12:15pm for the TODS AGM and the 2026 BCDA Update: Navigating Change in Dentistry, hosted by newly-elected BCDA President Dr. Guessy Wang and Mr. Quinn Mathiesen-Newcomb, CEO, BCDA.

We have some great hands-on workshops this year! Take a look at our website: Masterclass Specialty Hygiene Instruments, Smarter Shaping For Stronger Teeth (Endodontics), CPR-BLS recert courses, and Equipment Maintenance for the Dental team. We expect these to sell out quickly so register early!

Ms. Gayle Faigan, TODS Fundraising chair, and her fabulous team are back with our annual TODS Fundraiser. We support local and dental-related charities through this event and our TODS Endowment Fund. To date, the TODS Fundraiser has raised over \$234,000, thanks to Gayle and her team of volunteers! Visit our website (www.todsmeeting.com) for more information on the TODS Endowment Fund or to donate, and join in the fun onsite.

A huge shout out to our amazing TODS Meeting Coordinators, Alison Hall and Lane Shupe, whose passion and dedication help make this meeting such a success. It takes countless hours to put on the 2nd largest conference in B.C. every year! Thank you as well to our exhibitors and sponsors for their support; we couldn't be the meeting we are without you.

Continuing professional development may no longer be defined by hours, but its value remains unchanged. Opportunities like this, where we come together to learn, help us all build connection and community with our colleagues and our teams.

Enjoy our conference!

Sincerely,

Dr. Jillian Belbin, TODS Executive Director

Dr. Derek Pollard, TODS President

Dr. Rick Mehta, TODS President-Elect

Dr. Kristy Chu, TODS Secretary/Treasurer

Dr. Puneet Brar, TODS Director

Ms. Alison Hall, CDA, TODS Meeting Coordinator

Ms. Lane Shupe, CDA, CMP, TODS Meeting Coordinator

PS: Please join us again next year at TODS 2027 - October 21-23, 2027.

TODS Fundraiser Makes a Difference

More Than \$234,000 Raised Since 2006!

The 20th Annual TODS Fundraiser Event – Friday, October 23 – 10:00am – 5:00pm

Our 2025 fundraiser raised almost \$10,000! Proceeds of the 2025 fundraising efforts benefited the TODS Endowment Fund in support of various regional dental related charities, such as Non-Profit Community Dental Clinics, Central Okanagan Food Bank Dental Month and BC Cancer Agency Dental Comfort Fund. For more information, please contact Gayle Faigan, TODS Fundraising Chair, gaylefaigan@gmail.com. As a partner with the Central Okanagan Foundation, the TODS Endowment Fund is registered with the CANADA REVENUE AGENCY and can provide tax receipts.



TODS MEETING | THOMPSON OKANAGAN DENTAL SOCIETY | **BC CANCER FOUNDATION**

CELEBRATE 20 YEARS OF IMPACT!

JOIN US RAISING FUNDS FOR THE PURCHASE OF A CONEBEAM CT SCANNER (CBCT) FOR THE ORAL ONCOLOGY CLINIC AT THE KELOWNA BC CANCER CENTRE



An onsite CBCT is an essential tool for early detection, tracking recurrences, treatment planning, as well as diagnosing and managing cancer specific infections. Results from a CBCT can be interpreted in seconds and allow for three-dimensional designs for surgery to help provide optimal outcomes. For patients undergoing cancer treatment, oral health complications can be a permanent challenge for their ongoing quality of life. Be the Reason someone SMILES today!

Visit our fundraising page at grto.org/IGrwVe

Or through our QR Code 

TOGETHER BC CAN BREAKDOWN CANCER

TODS CONGRATULATES THESE DESERVING STUDENTS ON THEIR ACHIEVEMENTS

UBC SCHOLARSHIP AWARD

A \$5,000 scholarship is made available by TODS to an undergraduate student in dentistry who originates from the Thompson Okanagan region. We congratulate this year's winner, **Matthew Fulford** of Kelowna.

OC BURSARY AWARDS

Two \$500 bursaries were presented by TODS to two dental assisting students from the Okanagan College Dental Assisting Program. We congratulate **Erin Ribiger** of Kelowna and **Camryn Beer** from Vernon.

Travel to TODS in Style!

Air Canada Code: **NKG8FKX1**

AIR CANADA 

WestJet Code: **4A7Y1TI**

WESTJET 

Porter Airlines Code: **TODS26**

porter

To book a flight with the TODS Meeting promotion code, access and enter your coupon code in the search panel and benefit from an instant online registration and enjoy a 10% discount on available base fares (with the exception of the lowest class fare during a public seat sale).

Hertz

Hertz is the car rental provider for the 2026 TODS Meeting. Enjoy preferred rates globally, and experience the best of Hertz every time you enroll in Hertz Gold Plus Rewards for free!



NAME BADGES MUST BE WORN

AND SHOWN TO ENTER EXHIBITS, SPEAKER SESSIONS & FOOD AREAS

REGISTRATION

Thursday, October 22 3:00 p.m. – 8:00 p.m.

Friday, October 23 7:30 a.m. – 6:00 p.m.

Saturday, October 24 7:30 a.m. – 1:30 p.m.

Registration includes coffee/tea and a quick light grab n' go arrival snack on Friday and Saturday mornings (limited quantities of food will be available), lunch Friday and Saturday, entrance to all sessions (except pre-registered workshops), exhibits and the Friday Trade Show Reception. Conference badges are **NOT** mailed. All registration packages and name badges can **ONLY** be picked up at the registration desk. You will be asked to show ID and then given your registration package. The tuition fee is tax deductible. A receipt will be issued for Canada Income Tax purposes.

Cancellation

Request for a refund must be sent in writing to **registration@todsmeeing.com** prior to October 13, 2026. Registrants eligible for a refund will receive 75% of the registration fee per delegate. Refunds will be issued before November 30, 2026.

Effective Thursday, October 22 – Saturday, October 24, 2026 **ONLY**, phone the Delta Grand Okanagan Resort & Conference Centre at (250) 763-4500 and ask for the TODS Meeting Registration Desk.

INFANTS, CHILDREN and TEENAGERS

Access to the conference centre is restricted to adults **18 years or older only**. Children (infants, children or teenagers) are **NOT** permitted in any of the TODS Meeting lecture sessions, supplier showcase events, tradeshow, events or meal function areas, etc. from Thursday October 22 to Saturday October 24, 2026 during the TODS Meeting. The conference venue does not provide daycare. An area for nursing mothers will be available on Friday, October 23 and Saturday, October 24.



PLEASE NOTE: In the interest of reducing food waste, we've decided to again omit the breakfast of old. Join us, when you arrive on Friday and Saturday mornings, for coffee/tea and a quick light snack (limited quantities of food will be available), as well as a buffet lunch on both Friday and Saturday.

CONTINUING PROFESSIONAL DEVELOPMENT (CPD) BC

NEW: Under the modernized BCCOHP Quality Assurance Program (QAP), oral health professionals are expected to engage in ongoing professional development. While the program no longer requires reporting a specific number of credits or hours, the expectation to participate in meaningful learning remains the same. Learning activities may focus on clinical skills as well as communication, teamwork, documentation, leadership, cultural safety, or practice management.

Professional Standard 2.7 requires oral health professionals to maintain current knowledge, skills, and abilities. To meet this standard, you must demonstrate that:

- 2.7.1 You remain current and keep your knowledge, skills and abilities up to date throughout your professional career.
- 2.7.2 You use your professional judgment and reflect on patient outcomes to identify potential gaps or deficiencies in your knowledge, skills and ability and take steps to address them.

Oral health professionals are encouraged to reflect on the BCCOHP *Standards for the Oral Health Team* and identify learning goals relevant to their practice. Licensees should choose professional development that ensures patient safety, upholds professional responsibility, and maintains professional competence.

More information about the BCCOHP's Quality Assurance Program (QAP) can be found at:

[HTTPS://ORALHEALTHBC.CA/PRACTICE-RESOURCES/QUALITY-ASSURANCE/](https://oralhealthbc.ca/practice-resources/quality-assurance/)

REPORTING YOUR CONTINUING PROFESSIONAL DEVELOPMENT

It is your responsibility to fill out your proof of attendance form (in your registration package) to submit when you complete Component A of the Quality Assurance Program (QAP) set out by the BCCOHP. TODS does not submit any proof of attendance on your behalf. All submissions should be accurate and truthful, and submissions to the contrary are in violation of the BCCOHP's Code of Ethics.

Out-of-Province Dental Professionals

Attendees from outside B.C. should consult with their provincial or state regulatory body for continuing education credit requirements. Proof of attendance forms can be found in your registration packages.

THANK YOU!

TO OUR PARTICIPANTS, SUPPLIERS AND SPONSORS

SPEAKER SPONSORS











GOLD



SILVER





BRONZE



SUPPLIERS' SHOWCASE








SPONSORS









SPEAKER SPONSORS











OFFICIAL COURIER OF THE TODS MEETING

SPONSOR TRADESHOW RECEPTION
DRINK TICKETS, NAME BADGES, LANYARDS

SPONSOR COFFEE BREAK, OKANAGAN COLLEGE MEET & GREET

SPONSOR NOTE PADS

SPONSOR CHARGING STATION

SPONSOR OKANAGAN COLLEGE MEET & GREET

COME VISIT THE EXHIBITS!

Our delegates will enjoy our exhibit hours:

Thursday, October 22, 5:00 p.m. to 7:00 p.m. and

Friday, October 23, 10:00 a.m. to 6:00 p.m.

Be sure to come early to avoid the rush, and check out the exhibits, Thursday, before the speakers start at 6 p.m. It is quality one-on-one time – a chance to ask questions of company representatives and check out all of their latest offerings. Shop and support the exhibitors listed on the exhibitor map supplied with your delegate package.

TRADE SHOW RECEPTION

Friday, October 23 – 4:00 p.m. to 6:00 p.m.

For registered TODS participants.

The complimentary refreshment ticket can only be used during our Tradeshow Reception. A TODS Meeting delegate may purchase an additional ticket to the Tradeshow Reception for \$51. Attendance to the Tradeshow Reception is limited to dentists, dental staff and significant others. Drink tickets are valid for beer, wine or soft drinks.



COMPLIMENTARY ACCESS!

ALL dental professionals are invited to the Exhibits (5:00 p.m. to 7:00 p.m.) and Supplier Showcase (6:00 p.m. to 9:00 p.m.) on Thursday, October 22. TODS Registration NOT required.



TODS
MEETING

PROGRAM

THURSDAY

OCTOBER 22, 2026

12:00 p.m. – 5:00 p.m. **REGISTRATION DESK OPEN FOR EXHIBITORS / EXHIBITOR SET-UP**
 3:00 p.m. – 8:00 p.m. **REGISTRATION DESK OPEN FOR ALL DELEGATES**
 5:00 p.m. – 7:00 p.m. **EXPANDED EXHIBIT HOURS! COME VISIT OUR 78 EXHIBIT DISPLAYS**

SUPPLIER SHOWCASE SEATING IS LIMITED. IT IS HIGHLY RECOMMENDED TO RSVP.

SUPPLIERS' SHOWCASE

4:00 p.m. – 9:00 p.m. **DENTALLY / HENRY SCHEIN ONE** – Ms. Kristin Burdge
 NOTE: 45-MINUTE REPEAT SESSIONS
 Dentally Training: Sharpen Your Claims Management

6:00 p.m. – 9:00 p.m. **ALIGN TECHNOLOGY** – Dr. Lovedeep Randhawa
 The Digital Smile Journey: Connecting Vision, Function and Patient Expectations

6:00 p.m. – 9:00 p.m. **EMERALD DENTAL WORKS** – Mr. Kevin McAuley, RDT and Mr. Moe Elbanna, CDT, TE
 The Fully Digital Implant Workflow: From Guided Surgery to Restorative Precision

6:00 p.m. – 9:00 p.m. **HENRY SCHEIN CANADA** – Mr. Brian Li
 Open by Design: Freedom to Scan, Design and Mill Without Limitations

6:00 p.m. – 9:00 p.m. **MINT OPS** – Ms. Savannah Koran, Mr. James Scott and Dr. Devnam Mangat
 People, Technology, Operations: A Modern Approach to Dental Challenges

6:00 p.m. – 9:00 p.m. **MNP LLP** – Ms. Rose Keeler, CPA and Mr. Robert Morris, CPA
 Building Your Retirement Roadmap: From Practice Owner to What's Next

TODS FEATURED SPEAKERS & WORKSHOPS

6:00 p.m. – 7:30 p.m. **BCCOHP - A QUESTION AND ANSWER TOWN HALL MEETING**
 Dr. Chris Hacker, Registrar and CEO
 FOR COMPLETE INFORMATION ON THIS SESSION, PLEASE VISIT www.todsmeeting.com

6:00 p.m. – 9:00 p.m. **AUTISM AND NEURODIVERSITY IN DENTISTRY**
 Dr. Karen Bopp and Ms. Kayla Ragosin-Miller, RDH
 CO-SPONSORED BY PACIFIC DENTAL CONFERENCE TRUST AND TOOTHFAIRY GALA

6:00 p.m. – 9:00 p.m. **MICROBIAL MARVELS: NAVIGATING THE ORAL ECOSYSTEM**
 Ms. Beth Parkes, RDH and Ms. Kerry Lepicek, RDH
 CO-SPONSORED BY CURION, CLINICAL RESEARCH DENTAL AND BIOGAIA



To reduce paper use, some speakers have been asked to allow us to post their handouts on the TODS site. Beginning October 1, you can download the materials of your choice at www.todsmeeting.com. Not all speakers have agreed to provide handouts.

TODS Meeting reserves the right to make changes to programs and speakers, or to cancel sessions if enrollment criteria are not met, or when conditions beyond its control prevail. PROGRAM CHANGES
 Space for any limited seating session is on a first-come, first-served basis.

FRIDAY

OCTOBER 23, 2026

7:30 a.m. – 6:00 p.m. **REGISTRATION DESK OPEN**

TODS FEATURED SPEAKERS & WORKSHOPS

8:30 a.m. – 11:15 a.m. **HANDS-ON WORKSHOP – SESSION 1 – DENTAL EQUIPMENT MAINTENANCE AND REPAIR**

NOTE END TIME *Mr. Blair Desjardins and Mr. Tavis Schwingboth* CO-SPONSORED BY HENRY SCHEIN CANADA

OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – AUDITING NOT PERMITTED

8:30 a.m. – 12:00 p.m. **WORKSHOP – MASTERCLASS SPECIALTY INSTRUMENTS: FILES, LANGERS, CURETTES, FURCATION CURETTES**

Ms. Anna Louise Tolan, RDH CO-SPONSORED BY HU-FRIEDY GROUP

LIMITED TO DENTAL HYGIENISTS AND DENTAL THERAPISTS – MUST PRE-REGISTER – AUDITING NOT PERMITTED

8:30 a.m. – 12:00 p.m. **ASSESSMENT IS THE KEY TO BUILDING YOUR PERIODONTAL TOOLBOX**

Ms. Kerry Lepicek, RDH CO-SPONSORED BY CREST ORAL B AND CLINICAL RESEARCH DENTAL

8:30 a.m. – 12:00 p.m. **CBCT IMAGING: AN OVERVIEW**

Dr. Gaurav Krishnamoorthy

8:30 a.m. – 12:00 p.m. **DEMYSTIFYING THE TMJ: CAUSES, DIAGNOSIS AND TREATMENT STRATEGIES FOR TMJ DISORDERS**

Dr. Chris Ward

8:30 a.m. – 12:00 p.m. **SHAPING WITHOUT SACRIFICE: REDEFINING MINIMALLY INVASIVE ENDODONTICS**

Dr. Diwakar Kinra CO-SPONSORED BY DENTSPLY SIRONA CANADA

ATTENDANCE OF THIS LECTURE IS **HIGHLY RECOMMENDED** FOR PARTICIPANTS IN SATURDAY'S WORKSHOP

8:30 a.m. – 12:00 p.m. **SOFT TISSUE MANAGEMENT AROUND TEETH AND IMPLANTS**

Dr. Rana Tarzeman CO-SPONSORED BY NOBEL BIO CARE

8:30 a.m. – 12:00 p.m. **SPEAK KINDLY, THEY'RE LISTENING**

Dr. Jessica Metcalfe

12:00 p.m. – 1:30 p.m. **BUFFET LUNCHEON**

1:30 p.m. – 4:15 p.m. **HANDS-ON WORKSHOP REPEAT – SESSION 2 – DENTAL EQUIPMENT MAINTENANCE AND REPAIR**

NOTE END TIME *Mr. Blair Desjardins and Mr. Tavis Schwingboth* CO-SPONSORED BY HENRY SCHEIN CANADA

OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – AUDITING NOT PERMITTED

1:30 p.m. – 4:30 p.m. **TOOTH BE TOLD: REAL-WORLD COMMUNICATIONS, CODING, AND COMPLIANCE**

Ms. Jenny Greenwood, LDA CO-SPONSORED BY BRITISH COLUMBIA DENTAL ASSOCIATION

1:30 p.m. – 4:30 p.m. **TWO SESSIONS!** • GUIDANCE OF ERUPTION FROM EARLY CHILDHOOD TO LATE TEENS
• MANAGEMENT OF DENTOFACIAL TRAUMA FROM INFANCY TO ADOLESCENCE

Dr. Reza Nouri

1:30 p.m. – 4:30 p.m. **FROM LEAKS TO LEVERAGE: HOW TO CLOSE OPERATIONAL GAPS, IMPROVE PERFORMANCE METRICS, MAXIMIZE TECHNOLOGY INTEGRATION AND INCREASE PRACTICE VALUES**

Dr. Patti-Anne Jones and Ms. LaVonne Keal CO-SPONSORED BY HENRY SCHEIN CANADA

1:30 p.m. – 4:30 p.m. **OPTIMAL ORAL HEALTH SOLUTIONS FOR OUR ELDERS: CREATING PREDICTABLE OUTCOMES FOR GERIATRIC PATIENTS**

Ms. Martha Szczepulski, RDH CO-SPONSORED BY ORAL SCIENCE

CONTINUED NEXT PAGE

1:30 p.m. – 4:30 p.m. **THE ABC PROTOCOL: ALIGNMENT, BRIGHTENING, COMPOSITE BONDING**
Dr. Jag Kaile CO-SPONSORED BY TOKUYAMA

1:30 p.m. – 4:30 p.m. **WISDOM BEYOND THE THIRD MOLAR: ESSENTIAL WISDOM FOR NAVIGATING SURGICAL COMPLICATIONS**
Dr. Chris Ward CO-SPONSORED BY NOBEL BIO CARE

FRIDAY SOCIAL EVENTS

10:00 a.m. – 6:00 p.m. **TRADESHOW EXHIBITS OPEN**

10:00 a.m. – 5:00 p.m. **TODS ENDOWMENT 20th ANNUAL FUNDRAISER**

4:00 p.m. – 6:00 p.m. **OKANAGAN COLLEGE DENTAL ASSISTING ALUMNI 1974-2026**

4:00 p.m. – 6:00 p.m. **TRADESHOW RECEPTION**

SATURDAY

OCTOBER 24, 2026

7:30 a.m. – 1:30 p.m. **REGISTRATION DESK OPEN**

TODS FEATURED SPEAKERS & WORKSHOPS

8:00 a.m. – 10:00 a.m. **WORKSHOP – SESSION 1 – BLS CPR RECERTIFICATION**
SPECIAL TIME CO-SPONSORED BY FACTS CPR AND CANADIAN RED CROSS
OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – LIMITED SEATING – AUDITING NOT PERMITTED

8:30 a.m. – 12:00 p.m. **WORKSHOP – SMARTER SHAPING FOR STRONGER TEETH: LESS IS MORE! FOR DENTISTS AND OFFICE MANAGERS**
Dr. Diwakar Kinra CO-SPONSORED BY DENTSPLY SIRONA CANADA
LIMITED TO DENTISTS – MUST PRE-REGISTER – AUDITING NOT PERMITTED
ATTENDANCE OF FRIDAY MORNING LECTURE IS **HIGHLY RECOMMENDED** FOR PARTICIPANTS IN TODAY'S WORKSHOP

8:30 a.m. – 12:00 p.m. **BEYOND BURNOUT: NAVIGATING STRESS, TEAM DYNAMICS AND WORKPLACE PRESSURE**
Ms. Avery Thatcher CO-SPONSORED BY CDSPI

8:30 a.m. – 12:00 p.m. **CONNECTING THE DOTS: REMEDIAL INSTRUMENTATION MAINTENANCE**
Ms. Anna Louise Tolan, RDH CO-SPONSORED BY HU-FRIEDY GROUP, GUM AND BIOGAIA

8:30 a.m. – 12:00 p.m. **SIMPLIFYING THE SINGLE TOOTH IMPLANT: FROM TREATMENT PLANNING TO RESTORATION**
Dr. Effie Habsha CO-SPONSORED BY STRAUMANN

10:30 a.m. – 12:30 p.m. **WORKSHOP – SESSION 2 – BLS CPR RECERTIFICATION**
SPECIAL TIME CO-SPONSORED BY FACTS CPR AND CANADIAN RED CROSS
OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – LIMITED SEATING – AUDITING NOT PERMITTED

12:15 p.m. **TODS AGM AND 2026 BCDA UPDATE: NAVIGATING CHANGE IN DENTISTRY**
Dr. Guessy Wang, BCDA President and Mr. Quinn Mathiesen-Newcomb, CEO BCDA
LIMITED TO DENTISTS ONLY

12:15 p.m. **BCDHA LUNCHEON MEETING**
WELCOMES ALL DENTAL HYGIENISTS

1:00 p.m. – 3:00 p.m. **WORKSHOP – SESSION 3 – BLS CPR RECERTIFICATION**
SPECIAL TIME CO-SPONSORED BY FACTS CPR AND CANADIAN RED CROSS
OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – LIMITED SEATING – AUDITING NOT PERMITTED

Supporting dentists at every career stage

Through the Scotiabank Healthcare+ Dentist Banking Program, our specialized team provides comprehensive advice and financing solutions geared to the needs of busy dentists. From paying for dental school to running your own practice, we can help you achieve your career goals.



Find out more at
scotiabank.com/dentists



TODS
MEETING

SPEAKERS

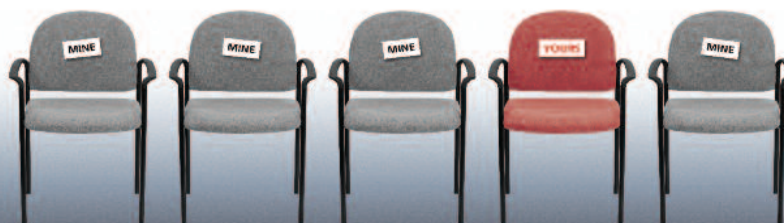
THURSDAY

OCTOBER 22, 2026

SUPPLIERS' SHOWCASE

SUPPLIER SHOWCASE
SEATING IS LIMITED.

IT IS HIGHLY
RECOMMENDED TO
RSVP.



4:00 p.m. – 9:00 p.m.

DENTALLY / HENRY SCHEIN ONE

NOTE START TIME

Dentally Training: Sharpen Your Claims Management



In these 45-minute sessions, Dentally practices are invited to dive into claims management with Dentally expert, Kristin Burdge. Learn how Dentally practices are saving 7-10 hours each week on claims by managing payments and insurance workflows. Discover the best practices to stay on top of claims and maintain strong financial health.



Ms. Kristin Burdge

is a product expert celebrating 30 years in practice management software across Power Practice and Dentally. Kristin plays an instrumental role in helping Canadian dental practices modernize their operations.

6:00 p.m. – 9:00 p.m.

ALIGN TECHNOLOGY

The Digital Smile Journey: Connecting Vision, Function and Patient Expectation



As comprehensive digital dentists, we help patients understand the relationship between esthetics, function, long-term stability, and oral health. This lecture explores how digital tools can transform diagnosis, communication, and treatment acceptance by making the invisible visible. Through real-world cases, participants will learn how to use facially-driven treatment planning and digital visualization to educate patients, align expectations, and guide them from requesting a quick fix to embracing comprehensive interdisciplinary care. Discover how digital workflows enhance communication, strengthen trust, and improve acceptance of orthodontic-surgical-restorative treatment plans.



Dr. Lovedeep Randhawa

is a leader in digital dentistry. A graduate of the UBC Faculty of Dentistry and top of her class at Manipal College of Dental Sciences, she is known for combining clinical excellence with cutting-edge technology. Dr. Randhawa is skilled in advanced digital treatment planning, with expertise in Invisalign Smile Architect and the iTero™ Design Suite. Her fully integrated digital workflows include in-office milling and 3D printing.

FOR COMPLETE EVENT DETAILS, SPEAKER BIOGRAPHIES AND COURSE OUTLINES, VISIT WWW.TODSMEETING.COM

THURSDAY

OCTOBER 22, 2026

SUPPLIERS' SHOWCASE

6:00 p.m. – 9:00 p.m.

EMERALD DENTAL WORKS**The Fully Digital Implant Workflow: From Guided Surgery to Restorative Precision**

By the end of this seminar, participants should be able to: Understand principles of prosthetically driven implant planning using Exoplan. Apply guided surgery concepts to improve surgical predictability. Implement accurate digital impression techniques for implant restorations. Integrate Elos Medtech prosthetic components into digital restorative workflows. Improve interdisciplinary communication between surgeons, restorative dentists, and laboratories.

**Mr. Kevin McAuley, RDT**

has been in the dental industry for 40+ years. With early exposure to dental implants and a passion for design and manufacturing, dental technology allowed Kevin to join numerous implant-training courses. The evolution of dental equipment, specifically CAD/CAM, has been in the forefront of Kevin's experiences as well.

Mr. Moe Elbanna, CDT, TE

holds an Associate of Applied Science Degree in Dental Technology from Southern Illinois University SIU since 1990. He has 28 years bench experience, 15 of which in his own lab. He has worked with Shape, Dental wings and is currently very proficient with Exocad with a total of 15 years in Digital & CAD/CAM. Holds a Global Certified Instructor Certificate by Amann Girrbach from 2020.

6:00 p.m. – 9:00 p.m.

HENRY SCHEIN CANADA**Open by Design: Freedom to Scan, Design and Mill Without Limitations**

Discover how modern, "open" CAD/CAM workflows can help your practice move beyond single-unit restorations into more advanced and profitable treatment options including bridges, custom abutments, temporaries, and more. This session combines a concise educational overview with live workflow discussions, practical insights, and open Q&A in a relaxed, hands-on environment. Whether you are just beginning to explore digital milling or looking to expand your current workflow, this session will provide valuable real-world insight into what is possible with today's dental technology. Join Brian, for an interactive session designed for dentists exploring in-house milling and expanded treatment capabilities.

**Mr. Brian Li**

is a Los Angeles native and graduate of Pasadena City College with over two decades of experience in the dental industry. He began his career by founding an in-house lab in Beverly Hills for a doctor specializing in cosmetic dentistry. Since 2002, Brian has trained nearly 1,000 dental professionals on CAD/CAM systems. In 2007, he opened his own laboratory and, in 2013, he joined the Amann Girrbach team where he continues to share his expertise in cutting-edge dental technology.

JOIN US! BE A PART OF OUR 20th YEAR OF FUNDRAISING – FRIDAY – 10 am–5 pm IN THE GRAND FOYER

HELP US DELIVER A CBCT SCANNER TO THE ORAL ONCOLOGY CLINIC OF THE KELOWNA BC CANCER CLINIC.

JOIN THE FUNDRAISER. YOUR SUPPORT MAKES A DIFFERENCE!

6:00 p.m. – 9:00 p.m.

MINT OPS

People, Technology, Operations: A Modern Approach to Dental Challenges



Join us for a presentation covering what culture means in a dental context and its impact on performance. Understand leadership behaviours that drive team success. Build resilience by establishing systems for accountability and communication. Recognize early signs of burnout or toxic culture. Use structured meetings, recognition, and communication practices to sustain team health. Define AI types and new technology options available for offices. Identify risks associated with AI. Documentation required for a systematic approach. Identify gaps in training and efficiency. Develop a metric to define financial health of a dental practice.



Ms. Savannah Koran

began her dental journey over 20 years ago, with a background in both clinical and operational roles. She supports dental practices through operational consulting, helping clinics improve performance, increase efficiency, and build long-term practice value. In her role as Chief of Staff, she also leads Mint Ops' HR function, improving alignment across teams and creating structure and consistency through clear internal processes, expectations, and documentation.



Mr. James Scott

is a Commerce grad (Marketing/Sales Management) and has held key client-centered positions within well-known organizations in which he learned that people and relationships matter and always come first. James is known by our clients to go above and beyond to solve any problems, answer any questions and guarantee an exceptional experience.

Dr. Devnam Mangat

is a transition consultant with over three decades of experience across clinical practice, operations, and dental transitions. Trained in London, UK, Dev spent many years in private practice before moving into leadership and advisory roles. After relocating to Canada, Dev spent a decade helping dentists navigate practice transitions, supporting both those preparing for retirement and those stepping into ownership. Dev focuses on guiding people through change with clarity, respect, and care.

Join Pierre Fauchard Academy at the 2026 TODS Meeting!



All PFA members are invited to attend a **PFA Meet & Greet**, held in the Wine Experience Room Thursday October 22, 5:00pm–7:00pm. Please join us for a complimentary drink, and connect with PFA members before heading to the evening lectures. We look forward to welcoming all PFA members from British Columbia, Alberta and Saskatchewan. Please RSVP directly to Dr. Kristy Chu, BC Section Chair.



EVENT LIMITED TO PFA FELLOWS ONLY

THURSDAY

OCTOBER 22, 2026

SUPPLIERS' SHOWCASE

6:00 p.m. – 9:00 p.m.

MNP LLP

Building Your Retirement Roadmap: From Practice Owner to What's Next



Ms. Rose Keeler, CPA

is a business advisor based in Kelowna, specializing in tax and advisory services for dentists. She provides tailored guidance on financial planning, corporate structure, and cash flow – helping dental clients stay organized, compliant, and focused on building a successful practice.

Mr. Robert Morris, CPA

is a business advisor based in Kelowna, where he works closely with dentists across the Okanagan on tax planning, advisory, and long-term wealth strategies. He focuses on practical advice to help dentists grow their practices while staying tax efficient.

Are you confident your practice and current financial decisions will support the lifestyle you want in the future? Join MNP advisors for a practical discussion focused on what matters most:

How today's decisions can impact your long-term options; Key considerations when planning for a future practice transition; Strategies to move from building wealth to planning for retirement income; High-level ideas to stay tax-efficient across your personal and corporate structure. Whether retirement is years away or starting to feel more real, this session will help you gain clarity and confidence around your next steps.



MNP

Ready to buy? Ready to sell?

Ready for whatever comes next for your practice.

Whether you're preparing to step back or ready to step in, the right transition protects what you've built and sets the stage for what comes next.

Our team of Family Office advisors is here to guide you through the deal and the bigger picture beyond it.

Marty Clement, CPA, CA

Regional Tax Leader, Professional Services
250.979.1742 | marty.clement@mnp.ca

Wherever business takes you

MNP.ca

6:00 p.m. – 9:00 p.m. **Autism and Neurodiversity in Dentistry**



This presentation will review practical strategies that can be implemented to better support and treat autistic and neurodivergent individuals of all ages. You will learn techniques that will benefit all patients to have successful visits as well as find out where to access ongoing free resources.



Dr. Karen Bopp

has over 30 years of experience working alongside autistic and neurodivergent people and their families. She holds a Master's in Speech-Language Pathology and a PhD in Special Education from UBC. Her career spans clinical practice, policy leadership, and advocacy, including leading autism initiatives at BC's Ministry of Children and Family Development and advancing inclusive training at UBC. She now serves as the CEO of Canada's National Autism Network, supporting community-informed system change.



Ms. Kayla Ragosin-Miller, RDH

is a University of Manitoba graduate. She is the hygienist at BC Children's Hospital and a lecturer on Special Needs Dentistry. She created the Special Smiles Dental Intervention Program for those with Autism and Related Disorders. Kayla partnered with CIRCA at UBC to collaborate and develop a professional development module for professionals to learn to support autistic and neurodivergent clients in the dental office. She also works as a part time instructor and in private practice.

6:00 p.m. – 9:00 p.m. **Microbial Marvels: Navigating the Oral Ecosystem**



Embark on a thrilling journey through the microscopic world of bacteria in this interactive course. Join Kerry and Beth as



they uncover the fascinating dynamics between good and bad bacteria and explore how they impact oral and systemic health. Become a microbial detective, learning how to assess patient risks and detect the presence of harmful bacteria using cutting-edge tools and techniques. We'll also discover a treasure trove of tools and adjuncts designed to pinpoint and eliminate specific bacteria while preserving the delicate balance of the oral ecosystem.

Ms. Beth Parkes, RDH, BSc

is an international speaker who has been a Dental Hygienist for over 20 years. She has gained clinical knowledge and skills through general and independent dental hygiene practice, mobile dental hygiene, orthodontics and periodontics. Beyond clinical experience, Beth is the Manager of Clinical Affairs for Curion, a writer, a speaker, co-host of the Smile Smarter Study club and a board member of *Dental Hygiene Quarterly*. In recognition of her contributions to the profession, she was awarded the Ontario Dental Hygienists' Association Distinguished Service Award.



Ms. Kerry Lepicek, RDH

is a Dental Hygienist with over 20 years of clinical experience. She currently works at Clinical Research Dental as a clinical specialist in dental hygiene and education. Kerry is knowledgeable on the topics of oral biofilm, teeth whitening, halitosis, the oral-systemic connection, and the dental hygiene process of care. Her focus is on educating her clients and the dental profession on health and wellness. Kerry recently received the Distinguished Services Award from the Ontario Dental Hygienists Association (ODHA) for outstanding contributions to the dental hygiene profession and the Association.

FRIDAY A.M.

OCTOBER 23, 2026

FEATURED SPEAKERS

8:30 a.m. – 11:15 a.m. **HANDS-ON WORKSHOP – SESSION 1** **NOTE END TIME Dental Equipment Maintenance and Repair**

OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – AUDITING NOT PERMITTED

Henry Schein Service Technicians will present a comprehensive and hands-on workshop on dental office maintenance. The presentation will cover points of interest and tips and tricks on equipment maintenance, then moving into smaller breakout groups to get hands-on experience with actual dental equipment and how to troubleshoot and maintain it. This is a fantastic opportunity to get insider information on troubleshooting as well as emergency situations that can slow down or stop a practice from running.



Mr. Blair Desjardins

has over 10 years' experience in the dental field as a Dental Technician. He is required to do all things necessary to keep his territory alive and well from high-tech work like X-Ray equipment and milling machines all the way to compressors and vacuums. Blair also teaches at offices as well as taking the lead at the Pacific Dental Conference, North Island dental show, TODS and Kelowna Dental college in our maintenance classes.



Mr. Tavis Schwingboth

has over 12 years of experience in the dental service industry. Starting his career as a service technician and progressing through installation management before becoming service manager, he brings extensive industry knowledge and a passion for supporting dental professionals and their teams.

**TRUSTED
VALUATIONS.
STRATEGIC GUIDANCE.
LOCAL SUPPORT.**

PRACTICE AND DENTAL LAB VALUATIONS | PRACTICE GROWTH & OPTIMIZATION
LONG-TERM TRANSITION & EXIT STRATEGY DEVELOPMENT

Your dental practice or lab is one of your most valuable assets. Whether you're planning for growth, preparing for a future transition, or simply want to understand its value, accurate information matters.

Tier Three provides comprehensive valuations trusted by Canada's leading lenders and national accounting firms, helping dental professionals make informed business decisions with confidence.

WHY DENTISTS AND LAB OWNERS CHOOSE TIER THREE:

- ✓ Dedicated local support backed by national expertise
- ✓ Valuations trusted by Canada's leading dental lenders and national accounting firms
- ✓ Strict confidentiality at every stage of the process
- ✓ Strategic guidance for growth, transitions and retirement planning
- ✓ Personalized service from experienced advisors

CONNECT WITH OUR BC TEAM TODAY!

TIER THREE BROKERAGE LTD

8:30 a.m. – 12:00 p.m. **WORKSHOP – Masterclass Specialty Instruments: Files, Langers, Curettes, Furcation Curettes**

LIMITED TO DENTAL HYGIENISTS AND DENTAL THERAPISTS – MUST PRE-REGISTER – NO AUDITING



Elevate your periodontal therapy skills in this in-depth, hands-on workshop dedicated to mastering specialty instruments. Learn how to achieve superior outcomes in challenging cases using files, Langers, curettes, and furcation-specific instruments. This masterclass bridges clinical expertise with advanced techniques, including file-assisted calculus fragmentation, channeling, toe-down, apical positioning, and furcation tips and tricks to provide optimal care for complex periodontal cases. This workshop is designed for experienced clinicians seeking to advance their skills in non-surgical periodontal therapy. It's particularly beneficial for those managing complex cases involving advanced periodontal disease.

HuFriedyGroup

Ms. Anna Louise Tolan, RDH, FADIA

is a passionate master clinician and clinical educator with over four decades of experience in advanced periodontal and peri-implant care. With experience in both periodontal practice and anesthesia-supported general practice, she is recognized for translating evidence into confident, person-centred clinical decision-making. Anna Louise inspires clinicians across Canada through strategically designed, evidence-informed education that elevates every phase of the dental hygiene process of care, strengthening clinical reasoning, communication, and outcomes in daily practice.

8:30 a.m. – 12:00 p.m. **Assessment is the Key to Building Your Periodontal Toolbox**



In this presentation, Kerry will discuss the benefits of completing the assessment phase of ADPIE. An assessment involves the systematic collection, documentation, and analysis of data to identify oral health risks and patient needs. She will explain what should be included and how this information can influence your patients' oral health. Kerry will emphasize the critical role a complete medical history, periodontal exam, radiographs, and biofilm assessment play in your patients' oral health. We have the power to motivate, enhance and elevate our patient care and it all starts with a complete assessment!



Ms. Kerry Lepicek, RDH

is a Dental Hygienist with over 20 years of clinical experience. She currently works at Clinical Research Dental as a clinical specialist in dental hygiene and education. Kerry is knowledgeable on the topics of oral biofilm, teeth whitening, halitosis, the oral-systemic connection, and the dental hygiene process of care. Her focus is on educating her clients and the dental profession on health and wellness. Kerry recently received the Distinguished Services Award from the Ontario Dental Hygienists Association (ODHA) for outstanding contributions to the dental hygiene profession and the Association.

MARK NEXT YEAR'S MEETING DATES ON YOUR CALENDAR: OCTOBER 21 – 23, 2027

Want to register early online as an individual or office or keep up-to-date on what we have planned?

Go to www.todsmeeeting.com

FRIDAY A.M.

OCTOBER 23, 2026

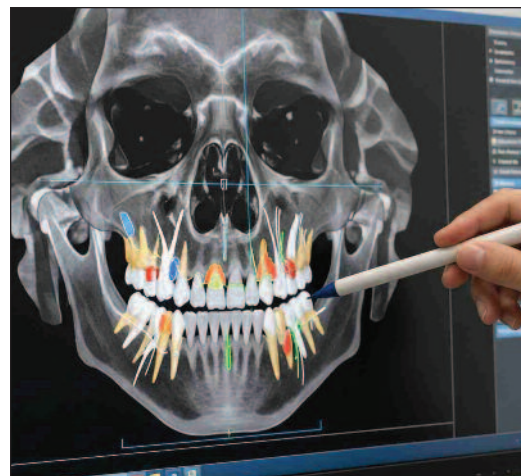
FEATURED SPEAKERS

8:30 a.m. – 12:00 p.m. **CBCT Imaging: An Overview**



This is an introduction to cone beam CT imaging. It will discuss the fundamentals of image acquisition, limitations of this technology, and imaging prescription. It will introduce common artifacts, common findings, and an approach to navigating CBCT volumes. Clinically relevant oral radiology cases will be presented. Objectives:

- Understand the fundamentals of CBCT image acquisition and prescription
- Review common imaging artifacts and findings
- Review the fundamentals of volume navigation and interpretation
- Review of interesting cases



Dr. Gaurav Krishnamoorthy

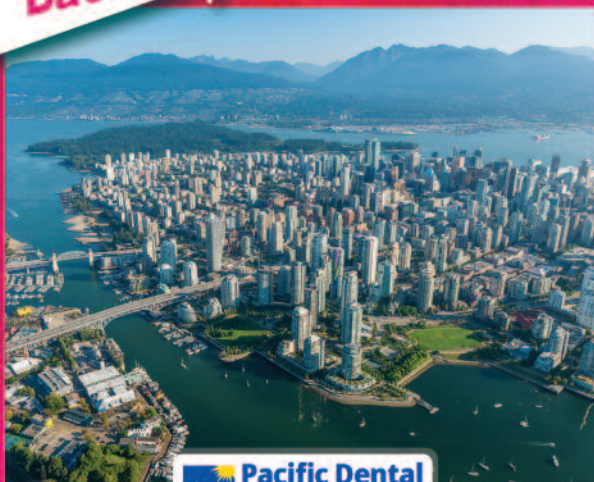
obtained his BSc and DMD degrees at McGill University, AEGD at the University of Connecticut, and MSc in Oral Radiology at the University of Toronto. He currently works at the department of Dental Oncology and Maxillofacial Prosthetics at Princess Margaret Hospital and in private practice.

Pacific Dental Conference

**Save
these
Dates!**

March 4-6, 2027

*Join us in
Vancouver, Canada*



- A varied selection of open sessions and hands-on workshops to support your continuing professional development
- Lunch and reception beverages while you explore the over 300 exhibiting companies (Thurs/Fri)
- Reserve your hotel through the PDC website and take advantage of our exclusive rates
- Fantastic shopping, beautiful seawall access within blocks of your hotel, and great spring skiing, golfing and cycling

Online registration and program information at...
pacificdentalconference.com
Save money and register before January 8th, 2027!

8:30 a.m. – 12:00 p.m. **Demystifying the TMJ: Causes, Diagnosis and Treatment Strategies for TMJ Disorders**



This lecture will equip you with a comprehensive understanding of temporomandibular joint (TMJ) disorders, a common source of facial pain and dysfunction. We will cover the crucial role of diagnosis, understanding the causes, non-surgical management options and when to seek surgical intervention. By the end of this lecture, you will have a strong foundation in TMJ disorders, from understanding their complexities to navigating diagnosis and treatment options.



Dr. Christopher Ward

is board certified in oral and maxillofacial surgeon specializing in TMJ disorders. He completed a comprehensive TMJ fellowship at the University of Michigan, his residency at University of Toronto, and his dental training at University of Manitoba. His research focuses on stem cell therapies and surgical techniques. Dr. Ward is an active member of the Canadian and American Associations of Oral & Maxillofacial Surgeons.

8:30 a.m. – 12:00 p.m. **Shaping Without Sacrifice: Redefining Minimally Invasive Endodontics**

ATTENDANCE OF THIS LECTURE IS **HIGHLY RECOMMENDED** FOR PARTICIPANTS IN SATURDAY'S WORKSHOP



Contemporary endodontics demands more than predictable disinfection. It requires structural stewardship. This comprehensive program presents a dentin-conserving, biologically driven approach to root canal therapy from access through obturation. Participants will learn how to design conservative access cavities that preserve dentin, implement controlled shaping strategies that respect canal anatomy, optimize irrigation protocols for enhanced chemical debridement, and select obturation techniques that maintain structural integrity.



Dr. Diwakar Kinra

earned his Doctor of Dental Surgery from University of Michigan in 1999. Following three years of general practice, he attended the University of Detroit-Mercy, School of Dentistry to obtain his MS in 2004. Upon achieving his specialization, Dr. Kinra established a solo private practice limited to endodontics. Dr. Kinra balances a sophisticated clinical profile with a profound commitment to dental education, serving as an Adjunct Professor of Graduate Endodontics and Graduate Periodontics at the University of Detroit-Mercy, and University of Michigan. In this dual role, he acts as a pivotal bridge between frontline clinical practice and the latest academic research.

JOIN US! BE A PART OF OUR 20th YEAR OF FUNDRAISING – FRIDAY – 10 am–5 pm IN THE GRAND FOYER
HELP US DELIVER A CBCT SCANNER TO THE ORAL ONCOLOGY CLINIC OF THE KELOWNA BC CANCER CLINIC.

JOIN THE FUNDRAISER. YOUR SUPPORT MAKES A DIFFERENCE!

FRIDAY A.M.

OCTOBER 23, 2026

FEATURED SPEAKERS

8:30 a.m. – 12:00 p.m. **Soft Tissue Management Around Teeth and Implants**



Dr. Rana Tarzemany

received her DDS degree in Iran and completed a PhD and Diploma in Periodontics at UBC. She is a board-certified periodontist, Fellow and Examiner of the Royal College of Dentists of Canada, and a Diplomate of the American Board of Periodontology and Dental Implant Surgery. She is the director of UBC's Graduate Periodontics Program and maintains a private practice in Vancouver. She has authored several peer-reviewed publications, and has received numerous national and international research and teaching awards.

This lecture will provide a practical overview of soft tissue grafting procedures around natural teeth and dental implants. Attendees will learn about the relevant soft tissue anatomy, recognize key clinical indications, and explore treatment planning strategies based on individual patient needs.

The session will also cover fundamental grafting techniques—including Free Gingival Grafts (FGG), Connective Tissue Grafts (CTG), and tunneling with soft tissue substitutes—highlighting material selection and evidence-based decision-making for predictable outcomes.



PROTECT YOUR PRACTICE.

Partner with Dental Lawyers.

Whether you're starting, growing, or transitioning your practice, Synergy Business Lawyers LLP provides the specialized legal guidance that British Columbia dentists trust.



SYNERGY
BUSINESS LAWYERS LLP



Brian E. Rudy
Partner



Elaine Choi
Partner

SYNERGYLAW.CA | 604 685 8186



Okanagan Smiles —Kelowna, BC

Okanagan's leading Dental & Medical Clinic Specialists

Chriscan Construction has built over **100 dental and medical clinics** across the Okanagan valley. We deliver high quality, functional clinic environments with precision and reliability.

"Chriscan recently completed the construction of my dental practice, Smili Dental - Midtown, and I am genuinely thankful for the team and the experience from start to finish.

*Throughout the project, communication was clear and consistent, and it was obvious that **quality mattered to everyone involved.***

*What I valued most was **how dependable and steady the process felt.** Building a clinic comes with inevitable decisions and adjustments, but Chriscan handled these moments calmly and efficiently, always focused on finding practical solutions. That level of professionalism removed a lot of stress from what could have been an overwhelming process.*

*The project was completed **on time**, and the craftsmanship is evident throughout the space. I'm very grateful to the entire Chriscan team and would confidently recommend them to any business owner looking for a construction partner they can trust."*

Dr. Greg Head—Smili Dental



Smili Dental—Kelowna, BC

CHRISCAN

CONSTRUCTION



Whether it is a new build or renovation, our team works with the design team and dental representatives to ensure continuity from preliminary design to project hand over.



North Kamloops Dental—
Kamloops, BC

*Built with Precision.
Delivered with Confidence.*

Contact us for a complimentary consultation!

www.chriscan.com
250-712-1324
info@chriscan.com

8:30 a.m. – 12:00 p.m. **Speak Kindly, They're Listening**



Dental practices are navigating significant change driven by evolving workforce expectations, increasing operational pressure, well-being challenges, and the growing influence of technology and AI. Many dental teams struggle not because of clinical skill, but due to unclear expectations, avoided conversations, emotional spillover during busy clinical days, and inconsistent accountability. These factors disrupt workflow, strain leadership, impact retention, and affect patient trust. We will review a practical roadmap for building high-performing dental teams by focusing on the three core pillars of confidence, communication, and culture. This session offers practical tools that can be applied immediately to improve conversations, address issues in a timely manner, and support a stable practice environment.

Dr. Jessica Metcalfe

is an award-winning speaker and authority in business culture, leadership and employee potential. A regular contributor to CDA Oasis and Essentials on topics like burnout, team dynamics and difficult conversations, she earned WXN Canada's Most Powerful Women and is celebrated for her 3 C's framework – Confidence, Communication, Culture – and her book *Speak Kindly, You're Listening*.

MARK NEXT YEAR'S MEETING DATES ON YOUR CALENDAR: OCTOBER 21 – 23, 2027

Want to register early online as an individual or office or keep up-to-date on what we have planned?

Go to www.todsmeeting.com



40 years of experience.
Developed and manufactured in Germany.



MANIFill Composite

Outstanding mechanical properties and easy to handle.
The right solution for every indication and every requirement!

MANIFill
Bulk
Flow V
Micro Hybrid
Nano



Available exclusively from:



SPECIALTY · LAB · GENERAL

1 888 554 3636
www.endo-tech.com
endotech@endo-tech.com



FRIDAY P.M.

OCTOBER 23, 2026

FEATURED SPEAKERS

1:30 p.m. – 4:15 p.m.

NOTE END TIME**HANDS-ON WORKSHOP REPEAT – SESSION 2****Dental Equipment Maintenance and Repair****OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – AUDITING NOT PERMITTED**

Henry Schein Service Technicians will present a comprehensive and hands-on workshop on dental office maintenance. The presentation will cover points of interest and tips and tricks on equipment maintenance, then moving into smaller breakout groups to get hands-on experience with actual dental equipment and how to troubleshoot and maintain it. This is a fantastic opportunity to get insider information on troubleshooting as well as emergency situations that can slow down or stop a practice from running.

**Mr. Blair Desjardins**

has over 10 years' experience in the dental field as a Dental Technician. He is required to do all things necessary to keep his territory alive and well from high-tech work like X-Ray equipment and milling machines all the way to compressors and vacuums. Blair also teaches at offices as well as taking the lead at the Pacific Dental Conference, North Island dental show, TODS and Kelowna Dental college in our maintenance classes.

Mr. Tavis Schwingboth

has over 12 years of experience in the dental service industry. Starting his career as a service technician and progressing through installation management before becoming service manager, he brings extensive industry knowledge and a passion for supporting dental professionals and their teams.

1:30 p.m. – 4:30 p.m.

Tooth Be Told: Real-World Dental Communications, Coding, and Compliance

This interactive session draws on real inquiries and scenarios handled by the BCDA Member Support team to explore challenges dental offices face every day. Participants will have the opportunity to ask questions. With real-world examples, we'll review common issues related to patient communication, billing and coding, insurance (including CDCP), and compliance expectations. Gain insight into how these situations are assessed and addressed, along with guidance to support consistent, efficient office practices. The session will also highlight key learnings from working with insurers and public programs, and the importance of aligning office procedures with regulatory and billing requirements.

**Ms. Jenny Greenwood, Practice Advisor, BCDA**

has over 20 years of combined experience in the dental profession as a LDA, Dental Receptionist, and Dental Assisting Educator. Jenny advises members and their staff on topics and issues such as employment standards, regulation, insurance, and practice management. Jenny is also a mediator, assisting in disputes between patients and dentists.



To reduce paper use, some speakers have been asked to allow us to post their handouts on the TODS site.

Beginning October 1, you can download the materials of your choice at www.todsmeeting.com. Not all speakers have agreed to provide handouts.

1:30 p.m. – 4:30 p.m. **TWO SESSIONS!****Guidance of Eruption from Early Childhood to Late Teens**

The guidance of eruption is a dynamic and continuous process encompassing both primary and permanent dentitions. Understanding how teeth emerge, migrate, and establish functional occlusion is fundamental to early diagnosis and timely intervention of developing malocclusions. From the eruption patterns of primary teeth to the complex transitional changes during the mixed dentition phase and the final positioning of permanent teeth, clinicians play a critical role in influencing outcomes through preventive, interceptive, and corrective strategies. Explore the biological principles of eruption, normal developmental milestones, common deviations, and clinical approaches to guiding eruption for optimal functional and esthetic results.

Management of Dentofacial Trauma from Infancy to Adolescence

Dentofacial trauma in children and adolescents presents unique diagnostic and management challenges due to ongoing growth, developing dentition, and varying levels of cooperation. From infancy to adolescence, treatment decisions must carefully balance immediate care with long-term developmental outcomes. Effective management requires a thorough understanding of age-specific injury patterns, healing potential, and the impact of trauma on both hard and soft tissues. This lecture will provide a comprehensive framework for assessing and managing dentofacial trauma across developmental stages, highlighting evidence-based protocols, prevention of complications, and strategies to preserve function, esthetics, and growth.

Dr. Reza Nouri

received his DDM from UBC in 1994, followed by specialty training in pediatric dentistry at the University of Toronto and a MSc in dental biomaterials at UBC. Dr. Nouri was staff surgeon at BC's Children's Hospital for 20 years, and staff surgeon at the Cambie Surgery Centre for the past 29 years. He has been involved with organized dentistry on committees at the College of Dental Surgeons of BC, and the BC Dental Association. Dr. Nouri is a Clinical Associate Professor at UBC and has been the recipient of multiple Faculty Teaching Awards.

1:30 p.m. – 4:30 p.m. **From Leaks to Leverage: How to Close Operational Gaps, Improve Performance Metrics, Maximize Technology Integration and Increase Practice Values**

Learn how a few key systems can make an impactful difference to your operational efficiency and team synergy. Demystify how dental practices are valued, breaking down key drivers such as cash flow, risk, operational efficiency, and growth potential. We examine how digital technologies are reshaping productivity, from streamlined workflows to enhanced patient experience. This course equips dental professionals with the knowledge to make informed decisions, maximize practice value, and thrive in a technology-driven future.

**Dr. Patti-Anne Jones**

is a dentist, MBA, and former BCDA Co-Director of Member Services, with 25+ years of clinical and leadership experience. Her background spans practice ownership, marketing, communications, and advising dentists on regulatory, operational, and employment matters. Since joining Tier Three in 2020, she has focused on helping dentists unlock practice potential, prepare for transition, and navigate valuations and sales.

**Ms. LaVonne Keal**

is a transformational coach and dental consultant who partners with practice owners, managers, and teams to strengthen leadership, improve operations, and drive sustainable growth. With over 25 years of experience – 18 in the dental industry – she brings a practical, results-driven approach to building high-performing practices. Through Keal Consulting Group, LaVonne and her team deliver coaching and training.

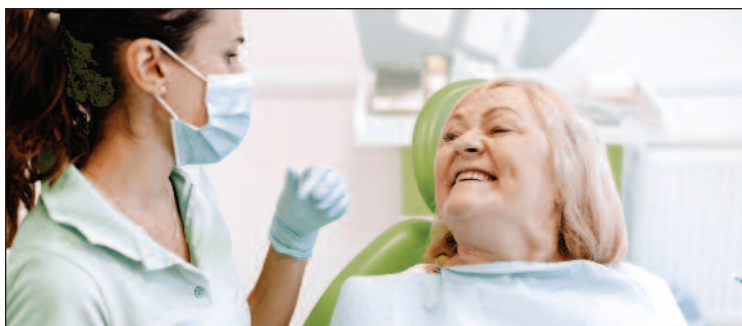
FRIDAY P.M.

OCTOBER 23, 2026

FEATURED SPEAKERS**1:30 p.m. – 4:30 p.m. Optimal Oral Health Solutions for Our Elders:
Creating Predictable Outcomes for Geriatric Patients**

Ms. Martha Szczepulski, BDS(DH), DH, PID is a dental hygienist and professional educator with experience in general and community dental practices, education, and mobile care. A speaker at study clubs, webinars, and conventions, she also educates via social media. As Professional Education Leader at Oral Science, Martha focuses on analyzing data to provide actionable insights for clinicians, sharing innovations and strategies in dental science to advance professional practice.

Refresh your knowledge and understanding of elder care in dentistry, and review techniques and strategies to make your geriatric appointments effective and enjoyable for both you and your patient. Discover in-office and home care products that support the needs of geriatric patients. We will take a fresh look at the critical role of various products that contain sodium fluoride, silver diamine fluoride, xylitol, hyaluronic acid and medical hydroxyapatite and introduce enzymatic carious dentin removal with papain gel.

**1:30 p.m. – 4:30 p.m. The ABC Protocol: Alignment, Brightening, Composite Bonding**

Dr. Jag Kaile has practiced dentistry for over 10 years in Abbotsford, BC, alongside his wife and brother. Together, they founded an eco-conscious dental practice that preserves nature, not only in the environment but also within the mouth. Viewing dentistry as “micro-construction of the mouth,” Dr. Kaile focuses on mindful, undetectable, non-invasive smile design. Through the ABC protocol, and by developing the OMNIGap protocol, he creates sustainable, natural smiles reflecting artistry and responsibility.

The ABC protocol—Alignment, Brightening, Composite Bonding—offers a sustainable, minimally invasive approach to preserve natural tooth structure while achieving aesthetic and functional excellence. Alignment enhances the bite and creates restorative space. Brightening unifies and elevates tooth shades. Composite bonding perfects form and function without removing healthy enamel, offering protection and reducing sensitivity. Advanced composites provide the finishing touch for lifelike, durable smiles, seamlessly resolving black triangles and diastemas.



JOIN US! BE A PART OF OUR 20th YEAR OF FUNDRAISING – FRIDAY – 10 am–5 pm IN THE GRAND FOYER
 HELP US DELIVER A CBCT SCANNER TO THE ORAL ONCOLOGY CLINIC OF THE KELOWNA BC CANCER CLINIC.
JOIN THE FUNDRAISER. YOUR SUPPORT MAKES A DIFFERENCE!

MARK NEXT YEAR'S MEETING DATES ON YOUR CALENDAR: OCTOBER 21 – 23, 2027

Go to www.todsmeeting.com

FRIDAY P.M.

OCTOBER 23, 2026

FEATURED SPEAKERS

FOR COMPLETE EVENT DETAILS, SPEAKER BIOGRAPHIES AND COURSE OUTLINES, VISIT WWW.TODSMEETING.COM

1:30 p.m. – 4:30 p.m. **Wisdom Beyond the Third Molar: Essential Wisdom for Navigating Surgical Complications**



The goal of this lecture is to equip general practitioners with the clinical foresight to mitigate risks, the technical “tips and tricks” to manage surgical complications in real-time, and a clear framework for deciding when to confidently treat or expertly refer. We will discuss: The Proactive Clinician: Pre-operative Risk; Surgical Complications: Mastery of the “Hard Tissue”; Soft Tissue & Vascular Management: Bleeding and Infections; The Crisis Response: Medical Emergencies in the Dental Chair and The Gateway to Referral: Knowing Your Limit.



Dr. Christopher Ward

is board certified in oral and maxillofacial surgeon specializing in TMJ disorders. He completed a comprehensive TMJ fellowship at the University of Michigan, his residency at University of Toronto, and his dental training at University of Manitoba. His research focuses on stem cell therapies and surgical techniques. Dr. Ward is an active member of the Canadian and American Associations of Oral & Maxillofacial Surgeons.

4:00 p.m. – 6:00 p.m. **Okanagan College Dental Assisting Alumni 1974 – 2026**



It's time for the 18th Annual Meet & Greet, and we want to see your smiling faces there! Dust off those school memories and join us for a fabulous reunion with the colleagues and instructors who were there from the start. Come swap stories about where your CDA journey has taken you, chat about the latest in the dental world, and soak up some serious professional comradery. This is your community – let's celebrate it! Expect an hour or two of good vibes, big laughs, and great connections. We can't wait to catch up! All Okanagan College Dental Assisting Alumni attending the 2026 TODS Meeting are invited to attend the 18th



SATURDAY

OCTOBER 24, 2026

FEATURED SPEAKERS

3 SESSION TIMES TO CHOOSE FROM

BLS CPR Recertification

SESSIONS ARE REPEATED

OPEN TO ALL DENTAL TEAM MEMBERS – MUST PRE-REGISTER – AUDITING NOT PERMITTED

- 1 8:00 a.m. – 10:00 a.m.
- 2 10:30 a.m. – 12:30 p.m.
- 3 1:00 p.m. – 3:00 p.m.

Designed to build participant confidence in performing cardiopulmonary resuscitation (CPR skills) in a team environment for professionals with a duty to respond. Teaches

the important steps to perform a rapid assessment, perform Basic Life Support (BLS) skills, airway obstruction, assisted ventilation, perform rapid defibrillation including use of an Automated External Defibrillator (AED) and basic life support special considerations.



SATURDAY

OCTOBER 24, 2026

FEATURED SPEAKERS

8:30 a.m. – 12:00 p.m. **WORKSHOP**

Smarter Shaping for Stronger Teeth: Less is More!

ATTENDANCE OF THE FRIDAY LECTURE IS HIGHLY RECOMMENDED FOR PARTICIPANTS IN THIS WORKSHOP



Long-term endodontic success is no longer defined solely by obturation quality—it is defined by structural preservation. Smarter Shaping for Stronger Teeth is an immersive, hands-on workshop focused on minimally invasive canal preparation strategies that prioritize dentin conservation without compromising disinfection or efficiency. Participants will work through a complete clinical workflow – from conservative shaping design to final obturation. Emphasis is placed on preserving dentin, maintaining original canal anatomy, and applying controlled shaping techniques that reduce unnecessary taper and over-enlargement.

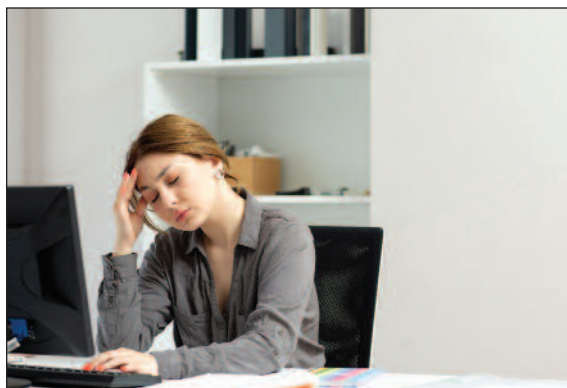


Dr. Diwakar Kinra

earned his Doctor of Dental Surgery from University of Michigan in 1999. Following three years of general practice, he attended the University of Detroit-Mercy, School of Dentistry to obtain his MS in 2004. Upon achieving his specialization, Dr. Kinra established a solo private practice limited to endodontics. Dr. Kinra balances a sophisticated clinical profile with a profound commitment to dental education, serving as an Adjunct Professor of Graduate Endodontics and Graduate Periodontics at the University of Detroit-Mercy, and University of Michigan. In this dual role, he acts as a pivotal bridge between frontline clinical practice and the latest academic research.

8:30 a.m. – 12:00 p.m. **Beyond Burnout: Navigating Stress, Team Dynamics, and Workplace Pressure**

Burnout isn't just about stress management. It's shaped by team dynamics, workplace systems, communication patterns, and the way stress shows up differently across individuals. Participants will leave with the ability to: Recognize early and advanced signs of burnout in themselves and others; Understand how different people experience and respond to stress; Identify workplace patterns that contribute to ongoing burnout; Navigate difficult team dynamics like gossip, miscommunication, and generational differences; Set clearer boundaries and expectations without escalating tension; Make practical adjustments to reduce strain at both the individual and team level.



Ms. Avery Thatcher

is the creator of the *Optimized Chaos Method*, a practical framework for navigating high-pressure environments without burning out. A former ICU nurse, Avery brings firsthand experience of working in intense, fast-paced systems where stress, decision-making, and team dynamics directly impact outcomes. Her work focuses on helping leaders identify the patterns and pressures driving burnout and implement grounded, actionable strategies that improve team function, capacity, and performance.

8:30 a.m. – 12:00 p.m. Connecting the Dots: Remedial Instrumentation Maintenance

Evidence-based treatment guidelines for periodontitis are well established. Initial instrumentation is a complex task, with many factors that can impact success: morphology, alignment, instrument choice, and time are just a few. We must continually assess the effectiveness of treatment by objectively examining outcomes and addressing limitations with no bleeding points as the goal. The challenge for clinicians is treating periodontal maintenance clients who have completed initial therapy but still have bleeding points. Implementing Remedial Instrumentation Maintenance (RIM) into your practice will improve client outcomes.

Ms. Anna Louise Tolan, RDH, FADIA

is a passionate Master Clinician and clinical educator with over four decades of experience in advanced periodontal and peri-implant care. With experience in both periodontal practice and anesthesia-supported general practice, she is recognized for translating evidence into confident, person-centred clinical decision-making. Anna Louise inspires clinicians across Canada through strategically designed, evidence-informed education that elevates every phase of the dental hygiene process of care, strengthening clinical reasoning, communication, and outcomes in daily practice.

8:30 a.m. – 12:00 p.m. Simplifying the Single Tooth Implant: From Treatment Planning to Restoration

This lecture will provide the clinician with the fundamental concepts in treatment planning and restoring single-unit implant-supported restoration, with heavy emphasis on digital workflows. Participants will gain an in-depth understanding of the clinical steps involved in management of the single missing tooth. The course will review the fundamentals of restoration of the single missing tooth as well as the most recent technological advancements in implant dentistry.

**Dr. Effie Habsha**

earned her DDS, Diploma in Prosthodontics and Master of Science degrees from the University of Toronto. She is an adjunct assistant professor at the Department of Dentistry, Eastman Institute for Oral Health at the University of Rochester Medical Center, and former assistant professor at the University of Toronto. Dr. Habsha is currently serving as president of the American Academy of Prosthetic Dentistry and she is a resident faculty member at Spear Education. Dr. Habsha maintains a private practice limited to Prosthodontics in Toronto and lectures nationally and internationally on various prosthodontic and surgical topics.

MARK NEXT YEAR'S MEETING DATES ON YOUR CALENDAR: OCTOBER 21 – 23, 2027

Go to www.todsmeeting.com

SATURDAY

OCTOBER 24, 2026

LUNCHEON MEETINGS

12:15 p.m.

TODS LUNCHEON & SPECIAL PRESENTATION TODS AGM & BCDA UPDATE TO THE PROFESSION

LIMITED TO DENTISTS ONLY

PLEASE BRING YOUR LUNCH FROM THE BUFFET AND EAT WHILE ATTENDING THE SHORT TODS AGM AND BCDA UPDATE



2026 BCDA Update: Navigating Change in Dentistry

Dentistry continues to evolve rapidly, bringing both new challenges and opportunities for the profession. Join Dr. Guessy Wang, President of the BCDA, for an update on the key issues shaping dentistry across British Columbia and Canada. This session will explore major developments affecting the profession, including ongoing regulatory reform, the continued implementation of the CDCP, and broader system-wide pressures impacting dental practices and patient care. Gain insight into how BCDA is supporting members through advocacy, member benefits, workforce and staffing initiatives, and resources to help strengthen practice and business management.

Dr. Guessy Wang, BCDA President

earned her Bachelor's degree in Microbiology and Immunology, Doctor of Dental Surgery at the University of Western Ontario, and a Master of Public Health at Harvard University. She practices in Fort St. John, BC at the North Peace Dental and Implant Centre and is deeply passionate about dental public health and access to care in rural Canada, travelling to Nunavut in Arctic Canada several times a year to serve remote Inuit communities. Since 2020, Dr. Wang has served as a board director of the BCDA, advocating for health awareness and education as a northern rural dentist.



Mr. Quinn Mathiesen-Newcomb, CEO, BCDA

served as a senior executive with Genome BC, a catalyst of genomics research and innovation to grow BC's life sciences sector, prior to joining the BCDA. An advocate for advancing health care solutions, Quinn has a broad range of professional experience working with all levels of government, diverse industries, and leading initiatives in complex regulatory environments. He has a passion for championing innovation, creating high-performing teams, and driving multisectoral partnerships that bring strategies to life.

12:15 p.m.

BRITISH COLUMBIA DENTAL HYGIENISTS' ASSOCIATION LUNCHEON MEETING

Bringing Together Dental Hygienists Across British Columbia



All dental hygienists are welcome to attend lunch and join representatives from the BCDHA for an informative discussion on current issues, emerging trends, and the future of the profession in BC. Learn about the association's advocacy efforts, professional initiatives, member supports, and opportunities to become involved in shaping the future of dental hygiene in this province. This is your forum to share your thoughts and ideas, connect with colleagues, and hear the latest updates from your professional association.

JOIN US! BE A PART OF OUR 20th YEAR OF FUNDRAISING – FRIDAY – 10 am–5 pm IN THE GRAND FOYER
HELP US DELIVER A CBCT SCANNER TO THE ORAL ONCOLOGY CLINIC OF THE KELOWNA BC CANCER CLINIC.

JOIN THE FUNDRAISER. YOUR SUPPORT MAKES A DIFFERENCE!

Ask the Expert

Beyond the bite: how to grow with advanced comprehensive treatment for TMD and facial aesthetics



A Q & A session with Dr. Shireen Dhanani, founder of My Dental Touch and My Wellness Studio

THERE IS A SUGGESTION THAT TMD IS UNDER-DIAGNOSED. DO YOU AGREE, AND WHY MIGHT THAT BE THE CASE?

I do agree. Many patients present with what seems like tooth pain, but a proper evaluation often reveals muscle or jaw pain caused by clenching and excessive stress on the jaw. TMD can be challenging to manage because it often involves behavioural and psychological factors, which may discourage some clinicians from treating it. Unfortunately, the condition is very common, and many patients continue to struggle with chronic pain.

HOW HAS TMD TRADITIONALLY BEEN TREATED BY DENTISTS?

Traditionally, treatment begins with conservative approaches such as anti-inflammatory medications, heat therapy, and oral appliances. While mouthguards can be effective, results depend on patient compliance. Another common option is neuromodulator injections into the jaw muscles. These treatments can provide temporary relief but require ongoing maintenance and may contribute to muscle atrophy over time. As a result, many patients continue searching for longer-term solutions.

YOU USE A SPECIFIC NON-INVASIVE TECHNOLOGY TO TREAT TMD PROBLEMS. CAN YOU EXPLAIN WHAT IT IS AND HOW IT WORKS?

I use EMFACE by BTL Industries, which combines Synchronized Radiofrequency and HIFES® muscle stimulation. For TMD treatment, the device uses an ultra-low frequency of 0.67 Hz to gently stimulate the muscles while radiofrequency increases tissue temperature and blood flow. Together, these effects help relax tight muscles, improve circulation, and support more comfortable jaw movement. The device also has a separate aesthetic protocol that uses a higher frequency to support muscle toning and collagen production. Different applicator placements and settings are used depending on whether the goal is functional TMD treatment or facial aesthetics.



HOW QUICKLY DO PATIENTS EXPERIENCE TMD RELIEF WITH THIS TREATMENT?

Many patients notice relief immediately after their first session. A typical treatment plan consists of four sessions, followed by maintenance treatments as needed. We frequently see improvements in range of motion and patient comfort right away. Patients often report easier chewing, less tension, and reduced discomfort. In some cases, those improvements last for several months after treatment.

HOW DOES INCORPORATING THIS TECHNOLOGY IMPACT YOUR CHAIR TIME? WHAT IS THE BUSINESS CASE FOR ADOPTING IT?

This has been a significant advantage for our practice. Treatment consists of four 20-minute sessions using a preset protocol and straightforward applicator placement. Team members can be trained to deliver the treatment, allowing me to focus on diagnostics, restorative procedures, and treatment planning.

From a business perspective, TMD treatment offers a strong return on investment because it addresses a highly prevalent condition and expands treatment options for patients. Once practices become comfortable with the functional protocol, they can also explore aesthetic applications. Overall, it has improved efficiency, expanded patient care opportunities, and created an additional revenue stream for the practice.

THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

Maximizing Practice Value

Key considerations for dentists planning a transition

By Marty Clement, CPA, CA, Partner and Regional Tax Leader, Professional Services, MNP LLP



Selling a dental practice is one of the most important financial decisions in a dentist's career. While valuation is a key component, the structure of the transaction can have a significant impact on the final outcome.

As a possible sale date approaches, early planning helps protect the value you've built — whether transitioning to family, associates, or an outside buyer. Thoughtful preparation can also reduce uncertainty, improve negotiating leverage, and help ensure a smoother overall process.

DEAL STRUCTURE CAN SIGNIFICANTLY AFFECT AFTER-TAX PROCEEDS

The way a transaction is structured can significantly impact the after-tax result and the net proceeds ultimately retained. Buyers often prefer asset sales to reduce risk and gain tax advantages, as they can generally write off the purchase price over time and step up the tax cost of acquired assets. Sellers often prefer share sales, particularly if they can access the Lifetime Capital Gains Exemption (LCGE), which can provide a meaningful tax benefit.

For 2026, the LCGE is \$1,275,000 per individual. If the requirements are met, this can greatly reduce the income tax liability stemming from a share sale.

However, not all practices qualify. Factors such as excess cash, passive investments, or non-operating assets within the corporation can affect eligibility. As a result, advance planning is critical to identify and address these issues well before a transaction is contemplated.

PLANNING EARLY CREATES MORE OPTIONS

Starting early provides greater flexibility and typically leads to better outcomes. Planning ideally begins three to five years before a transition and may include:

- Reviewing ownership and corporate structure
- Addressing tax considerations and LCGE eligibility
- Clarifying retirement and lifestyle goals
- Aligning estate and succession plans with the intended transition

Early preparation also allows for proactive decision-making rather than reactive adjustments, helping to create a more controlled and predictable transaction process.

PRACTICE TRANSITIONS: MORE THAN VALUATION

A successful transition involves more than just achieving an optimal sale price. Other key factors that can materially influence the outcome include:

- Transition timeline and continuity planning
- Opportunities for retained equity or phased exits
- Vendor financing arrangements
- Retirement income planning and cash flow considerations

Balancing these elements is essential to ensure the transaction supports long-term financial security — not just immediate value at closing.

START WITH THE END IN MIND

Even if a sale is years away, early and intentional planning helps protect and maximize the value of your practice. Taking a proactive approach can lead to:

- Smoother and more efficient transitions
- Stronger and more predictable financial outcomes
- Structuring the transition to support your retirement, your family's financial position, and the future of your practice

A dental practice transition is not just a transaction — it is a process that requires thoughtful planning and careful execution. By starting early and focusing on both structure and objectives, dentists can better control the outcome and ensure the transition reflects their priorities. With the right approach, it is possible to achieve tax efficiency, financial security, and a smooth handoff of the practice you've worked hard to build.



To learn more about planning for a successful and tax-efficient practice transition, connect with your local MNP advisor or reach out to: Marty Clement, CPA, CA, Partner and Regional Tax Leader, Professional Services, MNP 250.979.1742, marty.clement@mnp.ca.

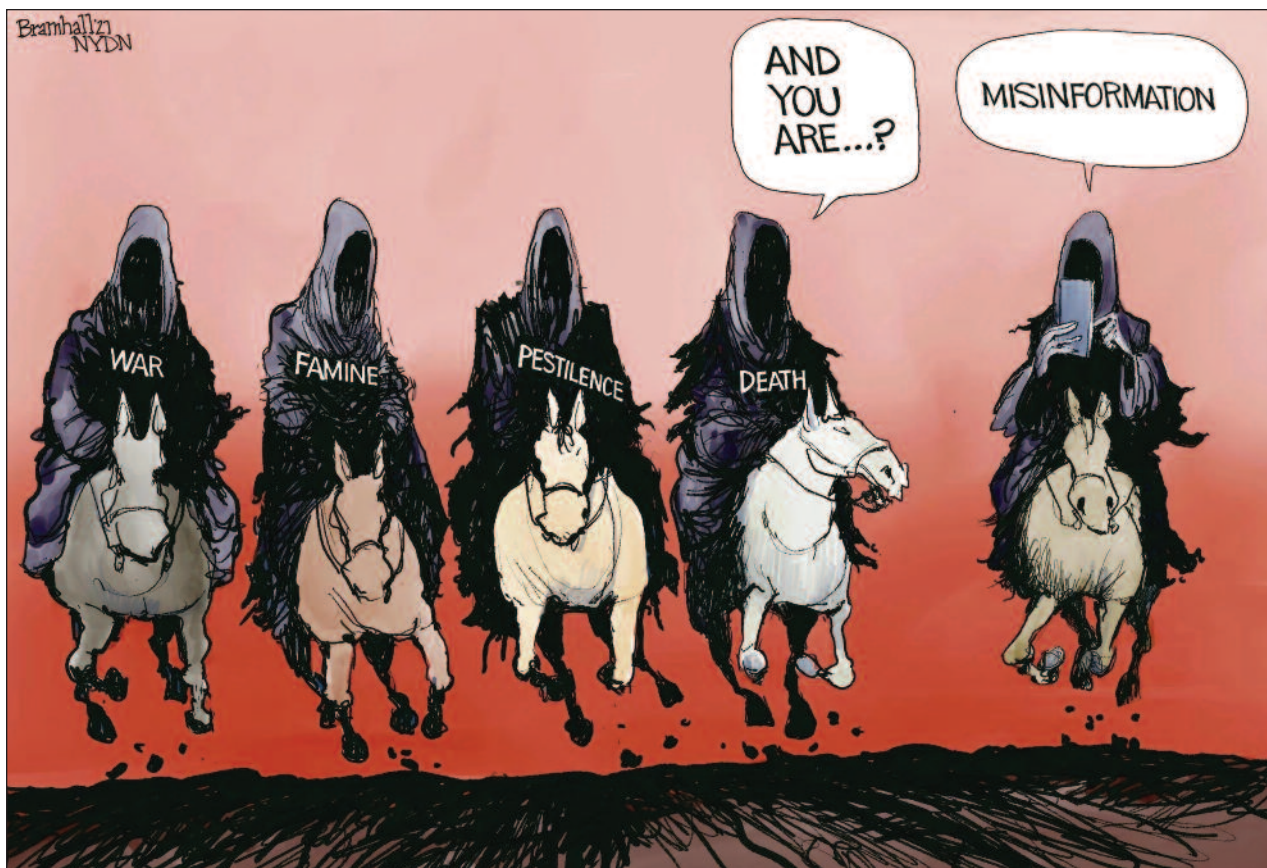
THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

What's the Big Deal?

Corporate, private and legacy sales

By Avail Practice Sales Valuations



I saw a cartoon recently that showed the Four Horsemen of the Apocalypse with an extra rider. When the fourth horseman asked who the newcomer was, the answer came back: “Misinformation.” Wow. That says it all.

When it comes to practice sales, misinformation is everywhere. Most conversations start with “I heard that...” which hardly inspires confidence. Even when someone shares their own experience, confidentiality limits mean crucial details are often left out. The result? Half-truths and incomplete stories swirling through the dental community.

THE CORPORATE SALE MISCONCEPTION

One of the most common examples of misinformation involves DSO sales — and the big money attached to them. Yes, sales to DSOs can be lucrative, but they are also ex-

tremely complex. Rumors about “multiples” or “percentages of gross” oversimplify the reality. Every deal depends on a host of factors: location, revenue mix, staffing, profitability, and most importantly, the individual dentist’s transition plan.

Another myth: “If all else fails, I can always sell to corporate.” The truth is, not every practice is attractive to a DSO. They have specific criteria — size, patient demographics, geography — that make some practices a fit and others a pass. A corporate buyer isn’t automatically waiting in the wings for every clinic that comes along.

THE UNDERRATED VALUE OF PRIVATE & LEGACY SALES

Private and legacy sales also suffer from myths — particularly the idea that they can’t compete financially with

THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

“A corporate buyer isn’t automatically waiting in the wings for every clinic that comes along.”

corporate deals. That simply isn’t true. In many cases, private buyers are eager and prepared to pay at or above an accurately appraised value.

Private buyers want ownership opportunities. Legacy buyers — your associates, mentees, or community connections — may place value on continuity and relationships that no DSO can match. Depending on the circumstances, these sales can deliver just as much financial value while also preserving personal or professional goals.

BEYOND THE NUMBERS

At the end of the day, every dentist’s priorities are different. Transition length, building ownership, ties to the community, mentoring the next generation — these aren’t always easy to measure in dollars. But for many sellers, they matter just as much as the final cheque.

THE BOTTOM LINE

So — what’s the big deal? The big deal is finding out what works for you. Whether you’re considering corporate, pri-

vate, or legacy, the smartest move is to talk to a transition specialist who can cut through the rumors, present all your options, and explain how each path impacts your personal and financial picture. Don’t let misinformation — the fifth horseman — ride into your deal.

CALL TO ACTION

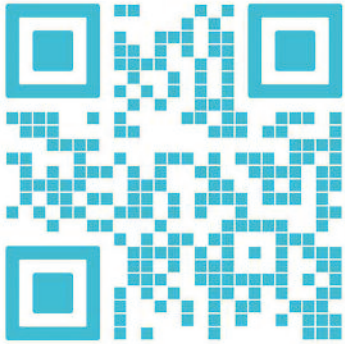
At Avail Dental Exit Advisory Services, we provide more than just advice — we deliver the Avail Advantage: trusted guidance, bank-approved valuations, proven transition strategies, and the experience to make sure your deal is done right. If you’re beginning to think about your transition — or simply want clarity on what your options truly look like — contact us today. We’ll give you the straight goods, eliminate the guesswork, and help you design a strategy that protects your practice, your patients, and your future. Your practice. Your legacy. Your Avail Advantage.



Practice Sales
Valuations
Transition Planning

avail

-  **Maximized Sale Price**
-  **Fact-Based Valuations**
-  **Vetted Buyers Ready Now**
-  **We Handle Everything**



**INNOVATIVE.
EXPERIENCED.
TRUSTED.**

 availdentaladvice.com 

MANI Enters the Canadian Market

A new composite brand – MANIFill

By Frederik Metzner, Sales Director, MANI Medical Germany

What is MANI? Founded in Japan in 1956, MANI manufactures and supplies high-quality surgical and dental instruments to professionals in over 120 countries worldwide. Renowned for their safety and reliability, MANI's products meet the evolving needs of both doctors and patients while complying with rigorous international standards. MANI has expanded its presence globally and manufactures dental products in Japan, Vietnam and now Germany.

WHAT SETS MANI MEDICAL GERMANY APART?

Thanks to many years of experience in the fields of laboratory products, composites, and whitening, as well as an outstanding R&D team, MANI Medical Germany is a true specialist in dental resins – developing and manufacturing for the international OEM market and the MANI brand.



The entire production process is carried out in-house and entirely at the Rosbach site in Germany. This not only enables seamless control of all manufacturing steps but also ensures particularly resource-efficient and sustainable production. Our new manufacturing facility, which opened in 2023, relies on state-of-the-art technology, short transport routes, and energy-efficient processes. Every batch undergoes rigorous quality testing – this is how we guarantee that both our OEM partnerships and our brand consistently meet the highest quality standards in accordance with global regulations.

The dental industry is highly dynamic characterized by innovative strength, but also by companies with decades of tradition. MANI exemplifies this combination of experience and progress.



STRATEGIC GOALS WITH THE BRAND LAUNCH

The initial launch of the MANIFill brand was in Germany, Austria, Switzerland, and is now available in Canada. With product lines in the areas of composites, whitening, and bonding, MANI Medical Germany is positioning itself as an independent provider of high-quality restorative dental products. With modern, user-oriented products, MANI can respond more quickly to market needs and actively drive new trends. The combination of technological expertise, sustainable manufacturing, and rigorous quality control makes the brand a reliable partner on an international level. MANI Medical Germany products are exclusively available in Canada from Endo/Tech – a proven partner of MANI for more than 30 years



For more information on MANIFill or to request product samples please contact Endo/Tech at 1-888-554-3636 or visit www.endo-tech.com.

THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

Mind the Gaps

Financial blind spots that many dental professionals overlook

By William Peters, CEO, Principal Advisor, Peters Wealth Management & Insurance Solutions

Dentistry demands precision, discipline, and long-term commitment. Yet when it comes to financial planning, many successful practitioners unknowingly leave critical gaps — ones that can quietly impact their wealth, their families, and their future. In practices across Western Canada, a consistent pattern emerges; strong clinical performance does not always translate into strong financial structure. The issue is rarely effort. More often, it's a lack of coordinated, forward-looking planning.

One of the most common blind spots is trying to manage everything independently. Dentistry is already complex — financial strategy is no less so. Practitioners who build a trusted advisory team, including accounting, legal, and financial planning professionals, are better positioned to make informed, aligned decisions. Without that coordination, important opportunities can be missed.

Another frequent misconception is equating tax preparation with financial planning. While tax compliance is essential, it is only one piece of a much larger picture. A comprehensive financial strategy integrates tax efficiency with investment planning, risk management, and long-term wealth preservation. Without that integration, even well-intentioned plans can fall short.

Risk is also often underestimated. Illness, disability, or unexpected disruptions are difficult to predict, but their financial impact can be significant. A proactive risk management strategy is not simply about protection; it creates stability and supports continuity throughout the life of a practice.

For many dental professionals, their practice represents their single largest asset. Yet surprisingly few have a clearly defined, tax-efficient strategy for transitioning out of it. Without proper planning, a substantial portion of that value can be lost unnecessarily. Careful exit planning ensures that what has been built over decades is preserved.

Retirement planning presents a similar challenge. It's not enough to assume that savings and investments will perform as expected. A resilient plan must account for uncertainty — market fluctuations, increased longevity, and rising health-care costs. Stress-testing these assumptions can make the difference between confidence and compromise later in life.

Estate planning, too, is often delayed or overlooked. An outdated will — or none at all — can create avoidable complications and unintended outcomes. Thoughtful planning ensures that assets are transferred efficiently and according to your wishes, while minimizing administrative and tax burdens.

The common thread in these challenges is not a lack of capability — it is fragmentation. Financial success requires more than individual decisions made in isolation. It depends on a cohesive strategy that aligns every aspect of your financial life.

For dental professionals, the takeaway is simple: the same level of care and precision applied to patient outcomes should extend to financial decisions. With the right structure in place, it is possible to protect what you've built, plan confidently for the future, and create lasting value beyond your practice.

A COORDINATED APPROACH TO FINANCIAL CLARITY

With more than two decades of experience working with dental professionals across Western Canada, our approach integrates tax strategy, wealth planning, insurance, retirement, and estate considerations into a single, cohesive plan. We work alongside your existing advisors to ensure alignment — so every decision supports your long-term goals.



Contact William Peters at 250-718-3030, or WilliamPeters.ca.

THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

Simplifying a Complex Process

Legal assistance vital for practice operations and transitions

By Brian Rudy and Elain Choi, partners at Synergy Business Lawyers LLP

Selling a dental practice is a significant milestone in a dentist's career. In British Columbia, the process involves more than simply finding a buyer and agreeing on a price. Legal, regulatory, financial, and contractual considerations must all be carefully managed. Synergy Business Lawyers LLP is experienced in professional practice transactions and can play a critical role in preparing a dental practice for sale and ensuring the process proceeds smoothly and efficiently.

One of the first ways Synergy Business Lawyers LLP can assist is by reviewing the legal structure of the dental practice. Many dental practices in British Columbia operate through professional corporations, partnerships, or sole proprietorships. Before a sale, we can examine the current structure to determine whether it is optimal for a transaction. In some cases, restructuring the business in advance of the sale may simplify the transaction or create tax advantages. Synergy Business Lawyers LLP can also confirm that corporate records are up to date, including shareholder agreements, minute books, and filings.

Another important step is conducting a legal review of the practice's existing contracts. Dental practices typically have numerous agreements in place, such as commercial leases, equipment leases, supplier contracts, employment agreements, and associate dentist agreements. Synergy Business Lawyers LLP can review these contracts to identify any clauses that could affect a sale, such as assignment restrictions, change-of-control provisions, or termination rights. Addressing these issues early can prevent delays or complications once a buyer is involved.

The practice's lease is often one of the most critical elements in a dental practice sale. Buyers want certainty that they can continue operating the clinic in its current location. Synergy Business Lawyers LLP can review the lease terms to determine whether landlord consent is required for a transfer or assignment and can help negotiate with the landlord if amendments or approvals are needed. In some cases, extending the lease term before listing the practice for sale

can make the practice more attractive to buyers.

Regulatory compliance is another area where legal guidance is valuable. Dental practices in British Columbia must comply with professional regulations, privacy legislation, and employment laws. Synergy Business Lawyers LLP can help ensure that patient records, privacy policies, and staff arrangements meet applicable legal standards. This preparation reduces the risk that issues will arise during a buyer's due diligence process.



When the practice is ready to go to market, we can also help assemble the documentation buyers and their advisors typically request. This may include corporate records, material contracts, lease documents, and regulatory information. Having these materials organized in advance can speed up the due diligence process and demonstrate that the practice is well managed.

Once a buyer is identified, Synergy Business Lawyers LLP plays a key role in negotiating and drafting the transaction documents. These may include the letter of intent, asset or share purchase agreement, transition agreements, and non-competition or non-solicitation provisions. Our firm can help structure the deal to protect the seller's interests while addressing the buyer's concerns.

Ultimately, preparing a dental practice for sale is a complex process that benefits from experienced legal guidance. By reviewing corporate structures, assessing contracts, ensuring regulatory compliance, and supporting negotiations, Synergy Business Lawyers LLP can help dentists in British Columbia maximize the value of their practice and complete a successful transition to new ownership.



THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.

Regular Checkups

Every practice owner should know their practice value – even if they're not selling

By Tier Three Brokerage Ltd.

When dentists think about practice appraisals, they often associate them with one specific event: selling their practice. While an appraisal is certainly essential during a transition, limiting its value to that single moment overlooks one of the most useful business planning tools available to practice owners.

A dental practice is often the largest asset a dentist owns, yet many practitioners go years without understanding how its value is changing. In a profession where market conditions, patient demographics, technology, and financing environments are constantly evolving, maintaining a current understanding of practice value can provide important insight for both short- and long-term decision-making.

Practice values are influenced by a variety of factors beyond revenue and profitability. Patient retention, hygiene program performance, operational efficiency, staff stability, facility condition, local market demand, and growth potential all contribute to how buyers and lenders perceive a practice. Changes in any of these areas can affect value over time.

Today's marketplace is considerably different from what it was even a few years ago. Rising interest rates, changing buyer expectations, corporate consolidation, and shifting demographic trends have all impacted the dental transition landscape. An appraisal provides a snapshot of how these external factors, combined with a practice's internal performance, influence current market value.

Regular appraisals can also help identify opportunities that might otherwise go unnoticed. Practice owners are often surprised to discover strengths within their business that contribute positively to value, whether through a loyal patient base, strong recall systems, efficient operations, or untapped growth potential. Understanding these strengths can help owners make more informed strategic decisions and prioritize investments that enhance long-term value.

Beyond valuation, the appraisal process can serve as a valuable planning exercise. Dentists considering expansion, associate recruitment, partnership arrangements, financing, or future transition planning benefit from having reliable, objective information about their practice's current position. Decisions based on accurate data tend to be more effective than those based solely on assumptions or historical performance.

Perhaps most importantly, a current appraisal helps prepare owners for unexpected opportunities or challenges. Whether approached by a prospective buyer, considering a new invest-



ment, or responding to changing personal circumstances, having an up-to-date understanding of practice value allows for quicker and more confident decision-making.

Many successful practice owners view valuation as part of their ongoing business management process rather than a one-time event. Just as dentists routinely monitor clinical indicators to ensure patient health, periodically evaluating practice value can help ensure the long-term health and sustainability of the business itself.

A practice appraisal is not simply about determining what a clinic could sell for today. It is about gaining insight into the factors that drive value, understanding how the market views the business, and creating a stronger foundation for future planning. For practice owners focused on building and protecting one of their most significant assets, that knowledge can be invaluable.

Just as dentists encourage patients to schedule regular checkups, practice owners should consider periodically evaluating the health and value of their business. The insights gained can support better decisions today and stronger outcomes in the future.

To learn more or to schedule a confidential conversation about your practice, contact Tier Three Brokerage at 1-888-437-3434, info@tierthree.ca or visit www.tierthree.ca.

 **HENRY SCHEIN**® 
TIER THREE BROKERAGE LTD

THIS IS A PAID ADVERTISEMENT

The Thompson Okanagan Dental Society and the TODS Meeting do not endorse, support or recommend products or services of any company purchasing space for advertising or editorial in this meeting program.



123DENTIST

C: Mahsa Ashrafian
P: +16045062817
C: +16045062817
E: mashrafian@123dentist.com
W: www.123.com

BOOTH 9

A-DEC INC.

C: Andrew Benzel
P: 16047852700
C: 16047852700
E: andrew.benzel@a-dec.com
W: www.a-dec.com

BOOTH 51

ALIGN TECHNOLOGY (CANADA)

C: Mehdi Alouhmy
P: +16474486812
C: +16474486812
E: malouhmy@aligntech.com
W: www.aligntech.com

TABLETOP T21

ANDAU MEDICAL

C: Tammy Kidd
P: +18442632888
C: +17808038785
E: tammy.kidd@andaumedical.com
W: https://andaumedical.com

BOOTH 10

ARGEN CANADA LLC

C: Jess Ramos
P: +12507121344
C: +12508019499
E: JessR@argencanada.com
W: www.argencanada.com

BOOTH 38

AURELIA

(Supermax Healthcare Canada)
C: Hilary Booth
P: +15872232035
C: +15872232035
E: hbooth@supermaxcanada.com
W: www.aureliaglovescanada.com

BOOTH 27

AVAIL DENTAL EXIT ADVISORY SERVICES

C: Darren Shanahan
P: +14038627406
C: +14038627406
E: darren@availdentaladvice.com
W: www.availdentaladvice.com

BOOTH 3

SEE AD ON PAGE 37

BC DENTAL ASSOCIATION

C: Elizabeth Robbins
P: +16047141984
C: +17789994211
E: erobbins@bcdental.org
W: www.bcdental.org

TABLETOP T1

BIOCONCEPT DENTAL

Implant Solutions
C: Andrew Gillies
P: 16043309933
C: 17789983261
E: andrew.gillies@bioconcept.com
W: www.bioconcept.com

BOOTH 12

BIOGAIA

C: Kirsten Fisher
P: +12635885260
C: +17808845723
E: kf@biogaia.ca
W: ca.biogaia.com

TABLETOP T18

BRASSELER CANADA

C: Sean Iverach
P: +18003633838
C: +17788880273
E: seaniverach@brasseler.com
W: www.brasselercanada.com

BOOTH 48

BRITISH COLUMBIA DENTAL HYGIENISTS ASSOCIATION

C: Afifa Eidher
P: +16044154559
C: +16043411282
E: accounts@bcdha.com
W: www.bcdha.com

TABLETOP T11

BTL MEDICAL TECHNOLOGIES

C: Annemarie Gabriele
P: 19053927640
C: 19053927640
E: gabriela@btlnet.com
W: www.btlnet.com

BOOTH 26

SEE AD ON OBC

CDSPI

C: Brian Buirs
P: +18005619401
C: +16043649536
E: lcultre@cdspi.com
W: www.cdspi.com

TABLETOP T15

CHRISCAN CONSTRUCTION

C: Lee Findlay
P: +12507121324
C: +12504691324
E: tammyw@chriscan.com
W: www.chriscan.com

BOOTH 16

SEE AD ON PAGE 24

CLASSONE DENTAL LAB

C: Brian Wambacher
P: +12507650074
C: +12507650074
E: classoneortho@shaw.ca
W: www.classonedentallab.com

TABLETOP T3



CLINICAL RESEARCH DENTAL

C: Marie Corie
P: 15196413066
C: 17807823275
E: mcorie@clinicalresearchdental.com
W: www.clinicalresearchdental.com

BOOTH 6

COLTENE/ SCICAN

C: Brad Morrison
P: +16048689046
C: +16048689046
E: brad.morrison@coltene.com
W: www.scican.com

BOOTH 31

CREST ORALB

C: Jean-Yves Sauriol
P: 18005432577
C: 1604 5060411
E: sauriol.j@pg.com
W: www.dentalcare.ca

BOOTH 4

DENTAL SAVINGS CLUB

C: Chadi Saade
P: +18887681230
C: +15145729375
E: chadi@dentalsavingsclub.com
W: www.dentalsavingsclub.com

BOOTH 50

DENTALCORP

C: Megan Smalley
P: +14167207078
C: +14167207078
E: megan.smalley@dentalcorp.ca
W: www.dentalcorp.ca

BOOTH 2

SEE AD ON IBC

DENTSPLY CANADA

C: Dan Cannan
P: 1416 4282960
C: 12504692598
E: dan.cannan@dentsplysirona.com
W: www.dentsplysirona.com

BOOTH 41, 42, 43

DESIGNS FOR VISION

C: Marty O'Rourke
P: 18003454009
C: +16048052808
E: morourke@dvimail.com
W: www.designsforvision.com

BOOTH 32

DMD FAMILY DENTAL & ORTHODONTICS

C: Jem dela Rosa
P: +17788812719
C: +17788812719
E: jem@dmddentalgroup.ca
W: www.dmddentalgroup.ca

TABLETOP T22

DR. MARKETING

C: Brandon Bosch
P: 18006990689
C: 18006990689
E: events@drmarketing.io
W: www.drmarketing.io

BOOTH 33

EMERALD DENTAL WORKS

C: Mark Rotsaert
P: 19055271422
C: +17803184390
E: mrotsaert@rotasertdental.com
W: www.rotsaertdental.com

TABLETOP T9

ENDO/TECH

C: Susan Vincent
P: +19024292257
C: +19024973276
E: svincent@endo-tech.com
W: www.endo-tech.com

BOOTH 20

SEE AD ON PAGE 26

GIBRALTAR CONSTRUCTION

C: Dave Smeltzer
P: +16048749292
C: +16046187848
E: dave.s@gibraltar.ca
W: www.gibraltar.ca

BOOTH 22

HANSAMED/CITAGENIX

C: Rob Dodsworth
P: 1905 8138090
C: 1604 7873828
E: rdodsworth@citagenix.com
W: www.hansamed.net

BOOTH 11

HEAPS & DOYLE PRACTICE SOLUTIONS

C: Ruth Chatel
P: +16042204830
C: +16042204830
E: ruth@heapsanddoyle.com
W: www.HEAPSandDOYLE.com

BOOTH 14 SEE AD ON IFC

HENRY SCHEIN CANADA

C: Adam Jones
P: +18006685558
C: +16048665164
E: adam.jones@henryschein.ca
W: www.henryschein.ca

BOOTH 18, 19

SEE AD ON PAGE 19

HENRY SCHEIN ONE

C: Joyce Chua
P: +17788669318
C: +17788669318
E: joyce.chua@henryscheinone.com
W: www.henryscheinone.ca

BOOTH 17

HIOSSSEN IMPLANT CANADA

C: Justin Sagolili
P: 16473814434
C: 16473814434
E: justin@hiossen.ca
W: www.hiossenimplantcanada.ca

BOOTH 28

HITECK MEDICAL INSTRUMENTS

C: Hassan Tufail
P: 18778991861
C: 16479841226
E: hassan@hiteckmedical.com
W: www.hiteckmedical.com

BOOTH 25



HUFRIEDY GROUP

C: David Skinner
P: +18004837433
C: +12363301287
E: david.skinner@hu-friedy.com
W: www.hufriedygroup.com

TABLETOP T4

K&C PRECIOUS METALS

C: Tamar King
P: +16043396799
C: +16043396799
E: tking@kandcpreciousmetals.com
W: www.kandcpreciousmetals.com

BOOTH 49

MADAIKY POLLOCK LLP

C: Clarissa Madaisky
P: +16046712944
C: +16046712944
E: clarissa@pcmlawco.com
W: www.pcmlawco.com

TABLETOP T8

MARKSON DENTAL SYSTEMS

C: Lucia Chen
P: 14169994781
C: 14069994782
E: csr16@marksondental.ca
W: www.marksondental.ca

BOOTH 55

MEDLINE SINCLAIR

C: Walt Sutherland
P: +16048173532
C: +16048173532
E: wsutherland@sinclairdental.com
W: www.sinclairdental.com

BOOTH 44, 45

MERCK CANADA

C: Robert Harb
P: +12366887182
C: +12366887182
E: robert.harb@merck.com
W: www.merck.ca

TABLETOP T19

MINT OPS

C: Monica Trimble
P: +12049759086
C: +12042906226
E: info@mintops.ca
W: www.mintops.ca

BOOTH 8

MNP LLP

C: Rose Keeler
P: +12507638919
C: 12505753555
E: rose.keeler@mnp.ca
W: www.mnp.ca

TABLETOP T13

SEE AD ON PAGE 17

MONTGOMERY MILES & STONE LAW FIRM

C: Leeann Vigar
P: 1250 803360
C: 17782146664
E: leeann@mmslawfirm.ca
W: www.mmslawfirm.ca

TABLETOP T17

MTS LOGISTICS/ BIOMED DISPOSE-IT

C: Tammy Shoaf
P: 1604 8725293
C: 1604 6075201
E: tammy@mtslogistics.com
W: www.mtslogistics.com

BOOTH 46

NOBEL BIOCARE

C: Chad Bailey
P: 1905 7623520
C: 16048185970
E: chad.bailey@envistaco.com
W: www.nobelbiocare.com

BOOTH 7

NSK

C: Mike Birtwistle
P: 1604 3284722
C: 1604 8292503
E: m.birtwistle@nskdenal.com
W: www.canada.nsk-dental.com

BOOTH 39

OCEAN CERAMICS

C: James Neuber
P: 1604 7771337
C: 1604 9168708
E: james@oceanceramics.com
W: www.oceanceramics.com

BOOTH 37

ORAL SCIENCE

C: Renaud Belanger-Forget
P: +18884427070
C: +18884427070
E: events@oralscience.com
W: www.oralscience.com

BOOTH 29

ORASCOPTIC

C: Karlee Burdtt
P: +16089772821
C: +16089772821
E: karlee.burditt@envistaco.com
W: www.orascoptic.com

TABLETOP T5

PANTHERA DENTAL

C: Michele Dessureault
P: 14185270388
C: 14185588614
E: mdessureault@pantheradental.com
W: www.pantheradental.com

BOOTH 13

PARADISE DENTAL TECHNOLOGIES

C: Bruce Matthews
P: 16042027593
C: 16042027593
E: bzmatthews@gmail.com

BOOTH 36



PASSION DENTAL GROUP

C: Miia Williams
P: +14037100358
C: +14037100358
E: miiaw@passiondental.ca
W: www.pdgcanada.ca

BOOTH 21

PATTERSON DENTAL

C: Adam Cripps
P: +16048978747
C: 16048176269
E: adam.cripps@pattersondental.ca
W: www.pattersondental.com

BOOTH 56, 57

PETERS WEALTH MANAGEMENT & INSURANCE SOLUTIONS

C: William Peters
P: 12507183030
C: 12507183030
E: william.peters@pwmfc1.com
W: www.williampeters.ca

BOOTH 14

SEE AD ON PAGE 3

PHILIPS ORAL HEALTHCARE

C: Brent Jillings
P: 1888 7445477
C: 16043558613
E: brent.jillings@philips.com
W: www.philips.ca

BOOTH 15

PROFESSIONAL PRACTICE SALES

C: Karin Menke
P: 1604 9137717
C: 1778 9855740
E: karin@ppsaaes.ca
W: www.ppsales.com

TABLETOP T6

PROTEC DENTAL

C: Mike Malone
P: 604 8738000
C: 1604 2305072
E: mmalone@protecdental.com
W: www.protecdental.com

BOOTH 24

PULPDENT/SABLE INDUSTRIES

C: Sarah Bermel
P: 16043395017
C: 16043395017
E: bermeldental@gmail.com
W: www.pulpdent.com

BOOTH 52

RECRUIT NORTH AMERICA

C: Susan Woodley
P: 16046958550
C: 16046958550
E: susan@recruitna.com
W: www.RecruitNA.com

BOOTH 23

ROI CORPORATION

C: Marcia Boyd
P: +19058294145
C: 1604 220-2396
E: marcia@roicorp.com
W: www.roicorp.com

TABLETOP T2

SENSODYNE/HALEON

C: Jeff Lentine
P: +19054837027
C: +19054837027
E: jeff.j.lentine@haleon.com
W: www.haleon.com

TABLETOP T16

SOLVENTUM

(FORMERLY 3M HEALTHCARE)

C: Dan Laturnas
P: +17802330766
C: +17802330766
E: drlaturnas@solventum.com
W: www.solventum.com

BOOTH 34

STRAUMANN

C: Paul Anderson
P: +19787472631
C: 16047038703
E: paul.anderson@straumann.com
W: www.straumann.com

TABLETOP T7

SUNSTAR AMERICAS

C: Joanne Wing
P: +15142933541
C: 1604 8128397
E: joanne.wing@sunstar.ca
W: www.sunstargum.com

BOOTH 40

SURGITEL

C: Kay Munchinsky
P: +18009590153
E: kaym@surgitel.com
W: www.surgitel.com

TABLETOP T12

SYNCA EXAMVISION

C: Patrick Fournier
P: +14505821093
C: +14505821093
E: patmac@synca.com
W: www.synca.com

TABLETOP T10

SYNERGY BUSINESS LAWYERS LLP

C: Arishma Sharma
P: +16046858186
C: 17789964648
E: asharma@synergylaw.ca
W: www.synergylaw.ca

TABLETOP T20

SEE AD ON PAGE 23

TD BANK

C: Tammy Rea
P: +16047253670
C: 16046131789
E: tammy.rea@td.com
W: www.td.com

BOOTH 5

SEE AD ON PAGE 5



TODS
MEETING

BUYERS' GUIDE

THE SURGICAL ROOM/ Q-OPTICS/K-DENTAL

C: Tiffany Sturch
P: +14162938365
C: 16049617717
E: tiffany.sturch@k-dental.ca
W: www.k-dental.ca

BOOTH 35

TIER THREE BROKERAGE

C: Patti-Anne Jones
P: +18884373434
C: 12898881814
E: patti-anne.jones@henryschein.ca
W: www.tierthree.ca

BOOTH 54

TOKUYAMA

C: Sayuri Viveros
P: 17609427211
C: 17605250717
E: sayuri.viveros@tokuyama-us.com
W: www.tokuyama-us.com

BOOTH 1

TRACKER

C: John Legourdas
P: 18009277434
C: 14168445372
E: john@gotracker.com
W: www.gotracker.com

BOOTH 30

VALUEMED

C: Varinder Dhaliwal
P: 17804541899
C: 17788383931
E: varinder@valuemed.ca
W: www.valuemed.ca

BOOTH 47

VOCO CANADA

C: Anne Pitman
P: +16049102102
C: +16049102102
E: anne.pitman@voco.com
W: www.voco.dental

BOOTH 53

INVEST IN YOURSELF
Without Quitting Your Job

RISIO INSTITUTE
OFFERS DISTANCE
EDUCATION ACROSS
CANADA!

- Dental Assistant Distance Delivery Program
- Orthodontic Post-graduate Module
- Dental Aide Program

BCDA Crown Club Member Benefit:
BCDA members receive a member benefit to offset travel related expenses for staff enrolled in the Risio Dental Assisting Diploma Program. Inquire today to learn more!

risiodental.com
info@risiodental.com
587-391-7843

ADVERTISERS' INDEX

- 37** AVAIL DENTAL EXIT ADVISORY
- OBC** BTL MEDICAL TECHNOLOGIES
- 24** CHRISCAN CONSTRUCTION
- IBC** DENTALCORP
- 26** ENDOTECH
- IFC** HEAPS & DOYLE
- 19** HENRY SCHEIN
- 17** MNP LLP
- 21** PACIFIC DENTAL CONFERENCE
- 3** PETERS WEALTH MANAGEMENT
- 46** RISIO INSTITUTE
- 13** SCOTIABANK
- 23** SYNERGY BUSINESS LAWYERS
- 5** TD BUSINESS BANKING

Built to last



“

I still have a lot of years left in my career, and I want to keep enjoying what I do. Partnership allowed me to step back from the stress of running everything on my own, so I can focus on my patients and still have balance in my life outside the clinic.



Watch his story and see what partnership could look like for you at dentalcorp.com/drgoswami

DR. ASHIM GOSWAMI
Dentalcorp Partner since 2022

EMFACE[®] | Functional

TMJ Relief Redefined

Breakthrough treatment for TMJ disorder that redefines patient care.

No needles.

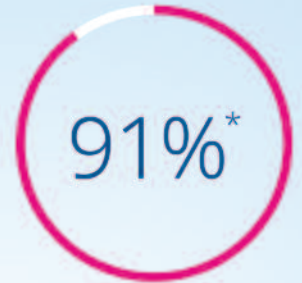
No downtime.



Expanded Service
Offering



Easy Delegation &
Hands-Free Use



Patient
Satisfaction

*Data on file

Please contact Tim Rea for more details reat@btl.net

